

August 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33983

August 2020

33983

New Listings

48

 6.7%
from Jul 2020:
45
 -11.1%
from Aug 2019:
54

YTD	2020	2019	+/-
	405	461	-12.1%

5-year Aug average: 50

New Pendings

52

 -20.0%
from Jul 2020:
65
 20.9%
from Aug 2019:
43

YTD	2020	2019	+/-
	481	522	-7.9%

5-year Aug average: 52

Closed Sales

63

 12.5%
from Jul 2020:
56
 26.0%
from Aug 2019:
50

YTD	2020	2019	+/-
	373	388	-3.9%

5-year Aug average: 47

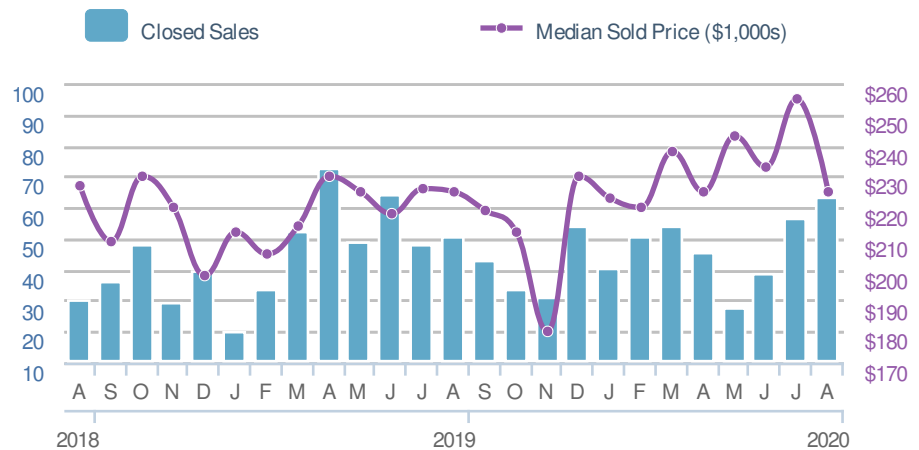
Median Sold Price

\$225,000

 -11.9%
from Jul 2020:
\$255,500
 -0.3%
from Aug 2019:
\$225,700

YTD	2020	2019	+/-
	\$232,000	\$220,000	5.5%

5-year Aug average: \$212,380



Active Listings

85



Jul 2020	Aug 2019
87	117

Avg DOM

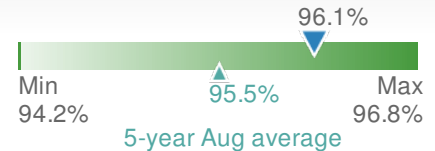
65



Jul 2020	Aug 2019	YTD
49	84	59

Avg Sold to OLP Ratio

96.1%



Jul 2020	Aug 2019	YTD
95.2%	96.8%	95.7%

August 2020

33983 - Condo/Co-op/TH

New Listings

5

 **-16.7%**  **-68.8%**
 from Jul 2020: 6 from Aug 2019: 16

YTD	2020	2019	+/-
	86	121	-28.9%

5-year Aug average: 9

New Pendings

6

 **-57.1%**  **-62.5%**
 from Jul 2020: 14 from Aug 2019: 16

YTD	2020	2019	+/-
	89	123	-27.6%

5-year Aug average: 11

Closed Sales

14

 **55.6%**  **40.0%**
 from Jul 2020: 9 from Aug 2019: 10

YTD	2020	2019	+/-
	73	95	-23.2%

5-year Aug average: 10

Median Sold Price

\$137,000

 **12.4%**  **22.3%**
 from Jul 2020: **\$121,900** from Aug 2019: **\$112,000**

YTD	2020	2019	+/-
	\$124,000	\$120,000	3.3%

5-year Aug average: \$112,060

Summary

In 33983, the median sold price for Condo/Co-op/TH properties for August was \$137,000, representing an increase of 12.4% compared to last month and an increase of 22.3% from Aug 2019. The average days on market for units sold in August was 55 days, 20% below the 5-year August average of 69 days. There was a 57.1% month over month decrease in new contract activity with 6 New Pendings; a 50% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 11; and a 4.5% decrease in supply to 21 active units.

This activity resulted in a Contract Ratio of 0.52 pendings per active listing, down from 1.00 in July and a decrease from 0.59 in August 2019. The Contract Ratio is 2% higher than the 5-year August average of 0.51. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

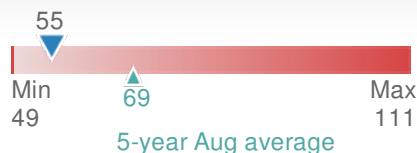
21



Jul 2020	Aug 2019
22	27

Avg DOM

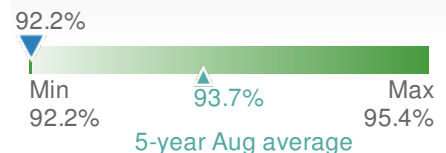
55



Jul 2020	Aug 2019	YTD
49	71	45

Avg Sold to OLP Ratio

92.2%



Jul 2020	Aug 2019	YTD
93.5%	93.6%	95.0%

August 2020

33983 - SFH/Villa

New Listings**43** **10.3%**from Jul 2020:
39 **13.2%**from Aug 2019:
38

YTD	2020	2019	+/-
	317	340	-6.8%

5-year Aug average: **40****New Pendings****46** **-9.8%**from Jul 2020:
51 **70.4%**from Aug 2019:
27

YTD	2020	2019	+/-
	391	395	-1.0%

5-year Aug average: **40****Closed Sales****49** **4.3%**from Jul 2020:
47 **22.5%**from Aug 2019:
40

YTD	2020	2019	+/-
	299	293	2.0%

5-year Aug average: **37****Median Sold Price****\$248,000** **-8.1%**from Jul 2020:
\$270,000 **3.5%**from Aug 2019:
\$239,500

YTD	2020	2019	+/-
	\$248,000	\$237,000	4.6%

5-year Aug average: **\$233,543****Summary**

In 33983, the median sold price for SFH/Villa properties for August was \$248,000, representing a decrease of 8.1% compared to last month and an increase of 3.5% from Aug 2019. The average days on market for units sold in August was 68 days, 6% below the 5-year August average of 72 days. There was a 9.8% month over month decrease in new contract activity with 46 New Pendings; a 7.5% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 74; and a 1.5% decrease in supply to 64 active units.

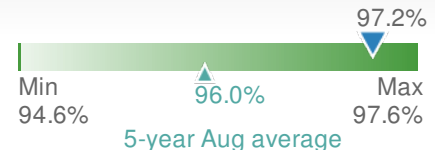
This activity resulted in a Contract Ratio of 1.16 pendings per active listing, down from 1.23 in July and an increase from 0.52 in August 2019. The Contract Ratio is 88% higher than the 5-year August average of 0.62. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**64**

Jul 2020	Aug 2019
65	90

Avg DOM**68**

Jul 2020	Aug 2019	YTD
49	87	62

Avg Sold to OLP Ratio**97.2%**

Jul 2020	Aug 2019	YTD
95.5%	97.6%	95.8%