

August 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33980

August 2020

33980

New Listings

43

 **4.9%**
 from Jul 2020:
 41

 **53.6%**
 from Aug 2019:
 28

YTD	2020	2019	+/-
	320	316	1.3%

5-year Aug average: **33**

New Pendings

53

 **29.3%**
 from Jul 2020:
 41

 **103.8%**
 from Aug 2019:
 26

YTD	2020	2019	+/-
	309	335	-7.8%

5-year Aug average: **35**

Closed Sales

27

 **8.0%**
 from Jul 2020:
 25

 **-41.3%**
 from Aug 2019:
 46

YTD	2020	2019	+/-
	233	277	-15.9%

5-year Aug average: **32**

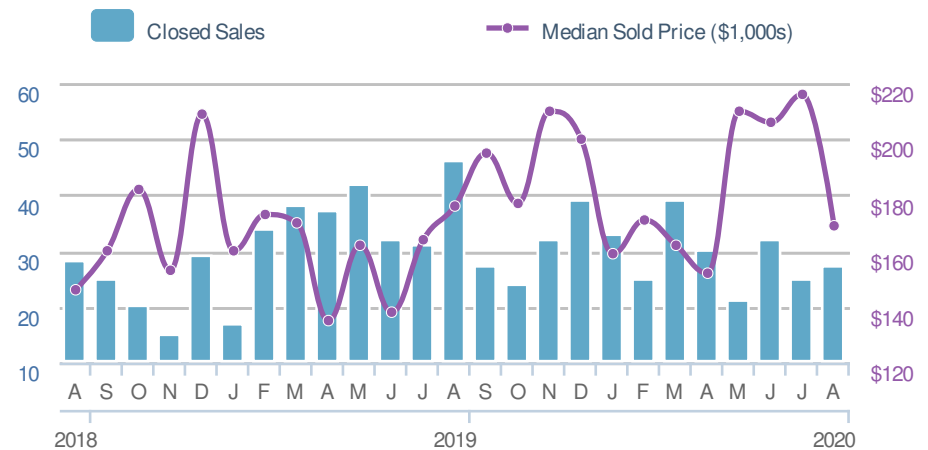
Median Sold Price

\$169,900

 **-21.3%**
 from Jul 2020:
 \$216,000

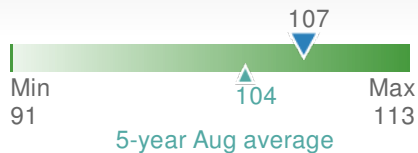
 **-3.7%**
 from Aug 2019:
 \$176,500

YTD	2020	2019	+/-
	\$180,000	\$160,000	12.5%

5-year Aug average: **\$162,680**

Active Listings

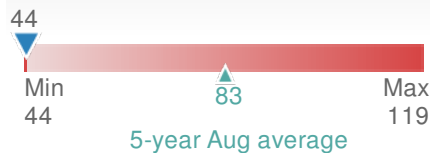
107



Jul 2020	Aug 2019
113	91

Avg DOM

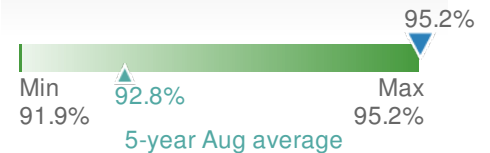
44



Jul 2020	Aug 2019	YTD
60	84	57

Avg Sold to OLP Ratio

95.2%



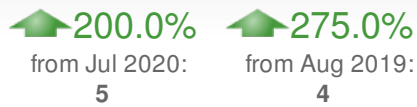
Jul 2020	Aug 2019	YTD
95.1%	92.5%	95.2%

August 2020

33980 - Condo/Co-op/TH

New Listings

15

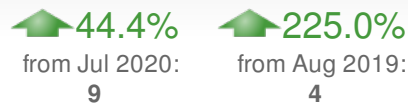


YTD	2020	2019	+/-
	73	60	21.7%

5-year Aug average: 6

New Pendings

13

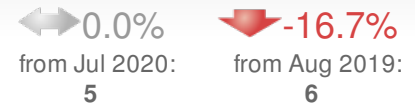


YTD	2020	2019	+/-
	62	53	17.0%

5-year Aug average: 7

Closed Sales

5

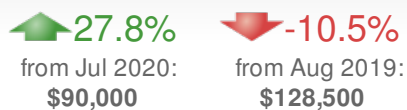


YTD	2020	2019	+/-
	45	45	0.0%

5-year Aug average: 7

Median Sold Price

\$115,000



YTD	2020	2019	+/-
	\$117,000	\$108,000	8.3%

5-year Aug average: \$101,000

Summary

In 33980, the median sold price for Condo/Co-op/TH properties for August was \$115,000, representing an increase of 27.8% compared to last month and a decrease of 10.5% from Aug 2019. The average days on market for units sold in August was 40 days, 43% below the 5-year August average of 70 days. There was a 44.4% month over month increase in new contract activity with 13 New Pendings; an 87.5% MoM increase in All Pendings (new contracts + contracts carried over from July) to 15; and a 7.4% increase in supply to 29 active units.

This activity resulted in a Contract Ratio of 0.52 pendings per active listing, up from 0.30 in July and an increase from 0.27 in August 2019. The Contract Ratio is 35% higher than the 5-year August average of 0.38. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

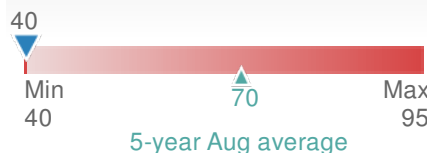
29



Jul 2020	Aug 2019
27	22

Avg DOM

40



Jul 2020	Aug 2019	YTD
49	57	63

Avg Sold to OLP Ratio

88.0%



Jul 2020	Aug 2019	YTD
91.5%	88.4%	93.0%

August 2020

33980 - SFH/Villa

New Listings

22

 -26.7%

 from Jul 2020:
30

 15.8%

 from Aug 2019:
19

YTD	2020	2019	+/-
	188	191	-1.6%

5-year Aug average: 22

New Pendings

35

 29.6%

 from Jul 2020:
27

 94.4%

 from Aug 2019:
18

YTD	2020	2019	+/-
	197	193	2.1%

5-year Aug average: 24

Closed Sales

17

 -10.5%

 from Jul 2020:
19

 -46.9%

 from Aug 2019:
32

YTD	2020	2019	+/-
	142	153	-7.2%

5-year Aug average: 19

Median Sold Price

\$199,000

 -9.5%

 from Jul 2020:
\$220,000

 -11.4%

 from Aug 2019:
\$224,500

YTD	2020	2019	+/-
	\$216,500	\$208,000	4.1%

5-year Aug average: \$205,750

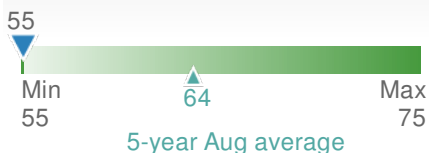
Summary

In 33980, the median sold price for SFH/Villa properties for August was \$199,000, representing a decrease of 9.5% compared to last month and a decrease of 11.4% from Aug 2019. The average days on market for units sold in August was 48 days, 39% below the 5-year August average of 78 days. There was a 29.6% month over month increase in new contract activity with 35 New Pendings; a 57.7% MoM increase in All Pendings (new contracts + contracts carried over from July) to 41; and a 17.9% decrease in supply to 55 active units.

This activity resulted in a Contract Ratio of 0.75 pendings per active listing, up from 0.39 in July and an increase from 0.44 in August 2019. The Contract Ratio is 54% higher than the 5-year August average of 0.49. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

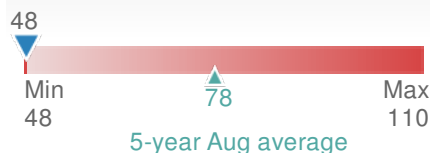
55



Jul 2020	Aug 2019
67	57

Avg DOM

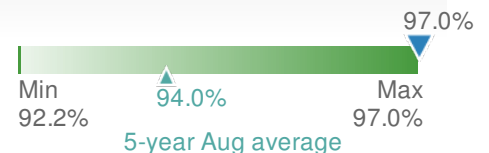
48



Jul 2020	Aug 2019	YTD
64	76	59

Avg Sold to OLP Ratio

97.0%



Jul 2020	Aug 2019	YTD
96.2%	94.1%	96.0%