

April 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33980

April 2020

33980

New Listings**29**
 **-34.1%**

 from Mar 2020:
44
 **-27.5%**

 from Apr 2019:
40

YTD	2020	2019	+/-
	168	174	-3.4%

5-year Apr average: **40****New Pendings****22**
 **-48.8%**

 from Mar 2020:
43
 **-50.0%**

 from Apr 2019:
44

YTD	2020	2019	+/-
	147	173	-15.0%

5-year Apr average: **43****Closed Sales****30**
 **-23.1%**

 from Mar 2020:
39
 **-18.9%**

 from Apr 2019:
37

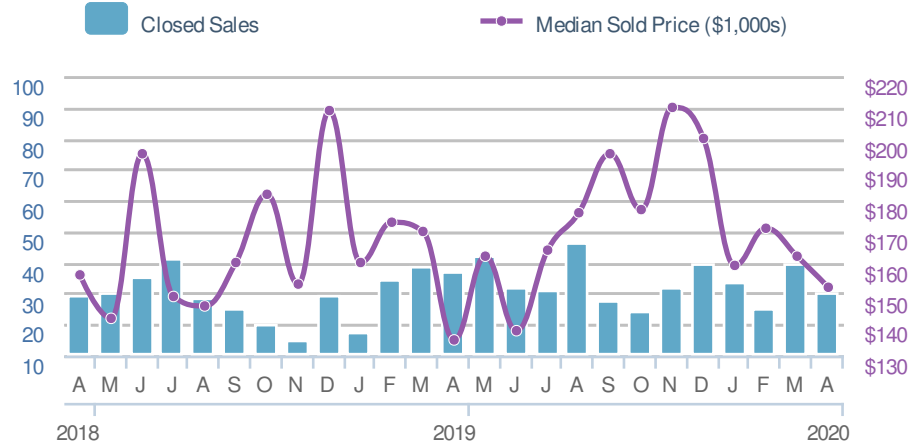
YTD	2020	2019	+/-
	127	126	0.8%

5-year Apr average: **32****Median Sold Price****\$152,500**
 **-5.9%**

 from Mar 2020:
\$162,000
 **13.0%**

 from Apr 2019:
\$135,000

YTD	2020	2019	+/-
	\$163,000	\$160,000	1.9%

5-year Apr average: **\$148,700****Active Listings****109**

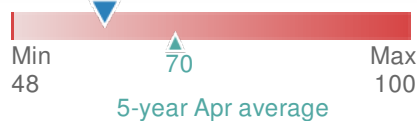
109



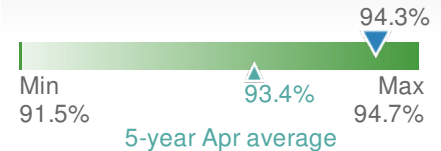
Mar 2020	Apr 2019
103	124

Avg DOM**60**

60



Mar 2020	Apr 2019	YTD
50	88	55

Avg Sold to OLP Ratio**94.3%**

Mar 2020	Apr 2019	YTD
95.7%	91.5%	95.0%

April 2020

33980 - Condo/Co-op/TH

New Listings

10
 **25.0%**

 from Mar 2020:
8
 **0.0%**

 from Apr 2019:
10

YTD	2020	2019	+/-
	38	26	46.2%

 5-year Apr average: **10**

New Pendings

4
 **-20.0%**

 from Mar 2020:
5
 **-33.3%**

 from Apr 2019:
6

YTD	2020	2019	+/-
	29	22	31.8%

 5-year Apr average: **7**

Closed Sales

5
 **-50.0%**

 from Mar 2020:
10
 **150.0%**

 from Apr 2019:
2

YTD	2020	2019	+/-
	29	14	107.1%

 5-year Apr average: **5**

Median Sold Price

\$129,900
 **-7.0%**

 from Mar 2020:
\$139,625
 **-5.2%**

 from Apr 2019:
\$137,000

YTD	2020	2019	+/-
	\$141,400	\$121,000	16.9%

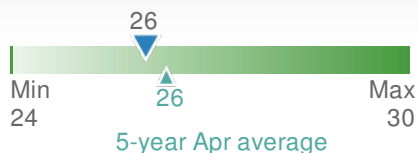
 5-year Apr average: **\$120,330**

Summary

In 33980, the median sold price for Condo/Co-op/TH properties for April was \$129,900, representing a decrease of 7% compared to last month and a decrease of 5.2% from Apr 2019. The average days on market for units sold in April was 49 days, 54% below the 5-year April average of 107 days. There was a 20% month over month decrease in new contract activity with 4 New Pendings; a 20% MoM decrease in All Pendings (new contracts + contracts carried over from March) to 4; and an 18.2% increase in supply to 26 active units.

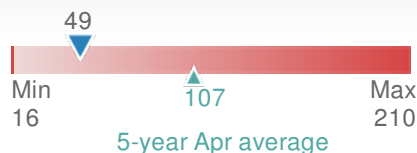
This activity resulted in a Contract Ratio of 0.15 pendings per active listing, down from 0.23 in March and a decrease from 0.42 in April 2019. The Contract Ratio is 49% lower than the 5-year April average of 0.29. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

26


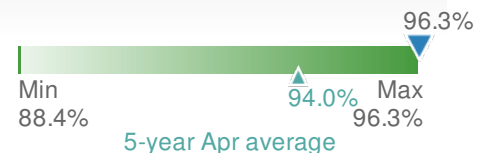
Mar 2020	Apr 2019
22	24

Avg DOM

49


Mar 2020	Apr 2019	YTD
57	195	69

Avg Sold to OLP Ratio

96.3%


Mar 2020	Apr 2019	YTD
95.1%	93.5%	94.7%

April 2020

33980 - SFH/Villa

New Listings 14

 **-48.1%**  **-39.1%**
 from Mar 2020: 27 from Apr 2019: 23

YTD	2020	2019	+/-
	96	101	-5.0%

5-year Apr average: 24

New Pendings 17

 **-41.4%**  **-34.6%**
 from Mar 2020: 29 from Apr 2019: 26

YTD	2020	2019	+/-
	91	88	3.4%

5-year Apr average: 27

Closed Sales 17

 **-19.0%**  **21.4%**
 from Mar 2020: 21 from Apr 2019: 14

YTD	2020	2019	+/-
	66	64	3.1%

5-year Apr average: 15

Median Sold Price \$207,000

 **-4.6%**  **-2.6%**
 from Mar 2020: \$217,000 from Apr 2019: \$212,450

YTD	2020	2019	+/-
	\$207,500	\$209,000	-0.7%

5-year Apr average: \$213,439

Summary

In 33980, the median sold price for SFH/Villa properties for April was \$207,000, representing a decrease of 4.6% compared to last month and a decrease of 2.6% from Apr 2019. The average days on market for units sold in April was 82 days, 21% above the 5-year April average of 68 days. There was a 41.4% month over month decrease in new contract activity with 17 New Pendings; a 9.7% MoM decrease in All Pendings (new contracts + contracts carried over from March) to 28; and a 1.5% decrease in supply to 66 active units.

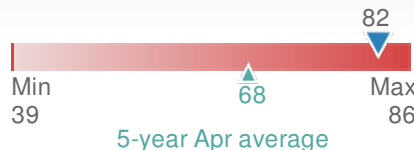
This activity resulted in a Contract Ratio of 0.42 pendings per active listing, down from 0.46 in March and an increase from 0.38 in April 2019. The Contract Ratio is 4% lower than the 5-year April average of 0.44. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings 66



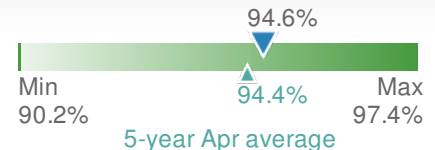
Mar 2020	Apr 2019
67	77

Avg DOM 82



Mar 2020	Apr 2019	YTD
50	71	55

Avg Sold to OLP Ratio 94.6%



Mar 2020	Apr 2019	YTD
96.4%	90.2%	95.8%