

March 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33955

March 2020

33955

New Listings

44

 -29.0%

 from Feb 2020:
62

 -8.3%

 from Mar 2019:
48

YTD	2020	2019	+/-
	156	165	-5.5%

5-year Mar average: 49

New Pendings

47

 -2.1%

 from Feb 2020:
48

 -26.6%

 from Mar 2019:
64

YTD	2020	2019	+/-
	159	160	-0.6%

5-year Mar average: 52

Closed Sales

48

 45.5%

 from Feb 2020:
33

 65.5%

 from Mar 2019:
29

YTD	2020	2019	+/-
	117	77	51.9%

5-year Mar average: 40

Median Sold Price

\$265,488

 9.0%

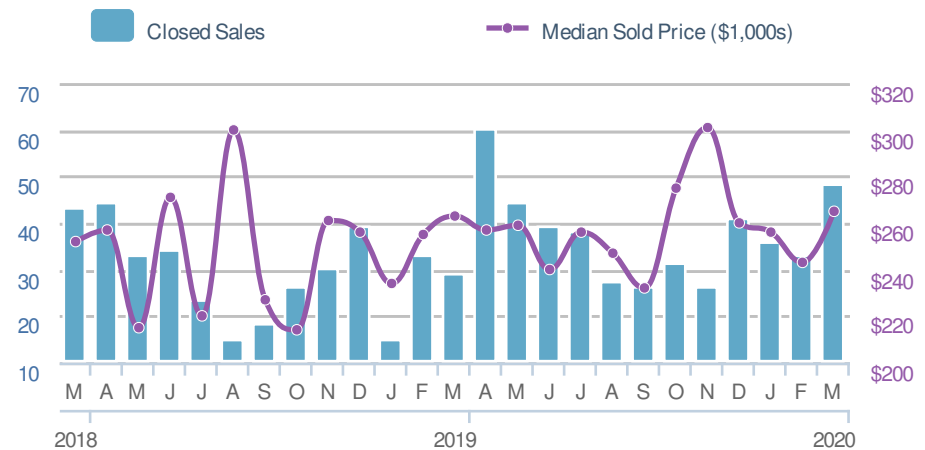
 from Feb 2020:
\$243,500

 0.9%

 from Mar 2019:
\$263,000

YTD	2020	2019	+/-
	\$255,000	\$255,000	0.0%

5-year Mar average: \$245,798



Active Listings

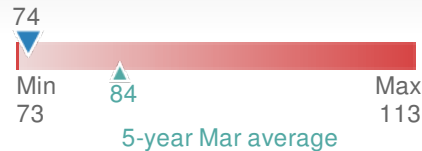
156



Feb 2020	Mar 2019
146	184

Avg DOM

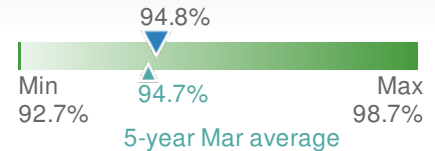
74



Feb 2020	Mar 2019	YTD
141	113	96

Avg Sold to OLP Ratio

94.8%



Feb 2020	Mar 2019	YTD
93.4%	94.3%	93.8%

March 2020

33955 - Condo/Co-op/TH

New Listings

11

 **-54.2%**  **-15.4%**
 from Feb 2020: **24** from Mar 2019: **13**

YTD	2020	2019	+/-
	52	39	33.3%

5-year Mar average: **14**

New Pendings

12

 **0.0%**  **-42.9%**
 from Feb 2020: **12** from Mar 2019: **21**

YTD	2020	2019	+/-
	44	55	-20.0%

5-year Mar average: **12**

Closed Sales

16

 **100.0%**  **14.3%**
 from Feb 2020: **8** from Mar 2019: **14**

YTD	2020	2019	+/-
	31	29	6.9%

5-year Mar average: **12**

Median Sold Price

\$263,500

 **6.8%**  **-10.2%**
 from Feb 2020: **\$246,750** from Mar 2019: **\$293,500**

YTD	2020	2019	+/-
	\$260,000	\$255,000	2.0%

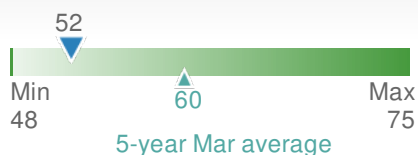
5-year Mar average: **\$233,800**

Summary

In 33955, the median sold price for Condo/Co-op/TH properties for March was \$263,500, representing an increase of 6.8% compared to last month and a decrease of 10.2% from Mar 2019. The average days on market for units sold in March was 68 days, 31% below the 5-year March average of 99 days. There was no month over month change in new contract activity with 12 New Pendings; a 29.2% MoM decrease in All Pendings (new contracts + contracts carried over from February) to 17; and a 4% increase in supply to 52 active units.

This activity resulted in a Contract Ratio of 0.33 pendings per active listing, down from 0.48 in February and a decrease from 0.65 in March 2019. The Contract Ratio is 4% higher than the 5-year March average of 0.32. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

52


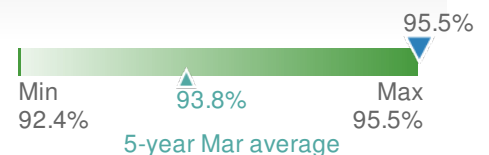
Feb 2020	Mar 2019
50	48

Avg DOM

68


Feb 2020	Mar 2019	YTD
162	131	125

Avg Sold to OLP Ratio

95.5%


Feb 2020	Mar 2019	YTD
94.1%	92.8%	95.1%

March 2020

33955 - SFH/Villa

New Listings**28**

 **-15.2%**  **-15.2%**
 from Feb 2020: **33** from Mar 2019: **33**

YTD	2020	2019	+/-
	92	106	-13.2%

5-year Mar average: **31****New Pendings****33**

 **-2.9%**  **-15.4%**
 from Feb 2020: **34** from Mar 2019: **39**

YTD	2020	2019	+/-
	106	98	8.2%

5-year Mar average: **34****Closed Sales****31**

 **34.8%**  **106.7%**
 from Feb 2020: **23** from Mar 2019: **15**

YTD	2020	2019	+/-
	78	47	66.0%

5-year Mar average: **25****Median Sold Price****\$290,000**

 **17.4%**  **12.6%**
 from Feb 2020: **\$247,000** from Mar 2019: **\$257,500**

YTD	2020	2019	+/-
	\$261,988	\$257,500	1.7%

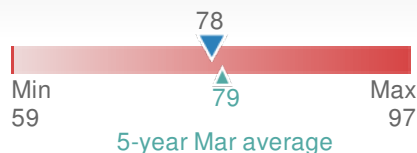
5-year Mar average: **\$258,700****Summary**

In 33955, the median sold price for SFH/Villa properties for March was \$290,000, representing an increase of 17.4% compared to last month and an increase of 12.6% from Mar 2019. The average days on market for units sold in March was 78 days, 2% below the 5-year March average of 79 days. There was a 2.9% month over month decrease in new contract activity with 33 New Pendings; a 21.1% MoM decrease in All Pendings (new contracts + contracts carried over from February) to 30; and a 5.9% increase in supply to 90 active units.

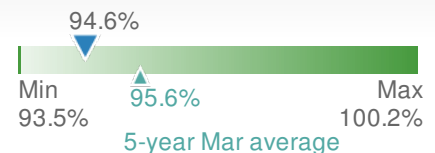
This activity resulted in a Contract Ratio of 0.33 pendings per active listing, down from 0.45 in February and a decrease from 0.47 in March 2019. The Contract Ratio is 15% lower than the 5-year March average of 0.39. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**90**

Feb 2020	Mar 2019
85	117

Avg DOM**78**

Feb 2020	Mar 2019	YTD
126	97	83

Avg Sold to OLP Ratio**94.6%**

Feb 2020	Mar 2019	YTD
94.2%	95.7%	94.3%