

March 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33953

March 2020

33953

New Listings

25

 **-21.9%**  **-26.5%**
 from Feb 2020: 32 from Mar 2019: 34

YTD	2020	2019	+/-
	95	114	-16.7%

5-year Mar average: 32

New Pendings

30

 **-21.1%**  **-28.6%**
 from Feb 2020: 38 from Mar 2019: 42

YTD	2020	2019	+/-
	91	92	-1.1%

5-year Mar average: 35

Closed Sales

20

 **17.6%**  **-16.7%**
 from Feb 2020: 17 from Mar 2019: 24

YTD	2020	2019	+/-
	57	56	1.8%

5-year Mar average: 25

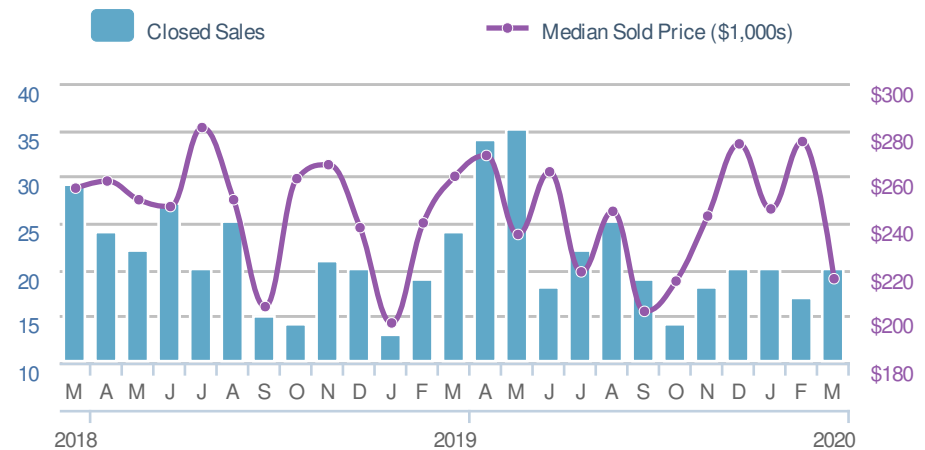
Median Sold Price

\$216,200

 **-21.4%**  **-17.1%**
 from Feb 2020: \$275,000 from Mar 2019: \$260,750

YTD	2020	2019	+/-
	\$245,000	\$243,500	0.6%

5-year Mar average: \$235,370



Active Listings

115



Feb 2020	Mar 2019
117	153

Avg DOM

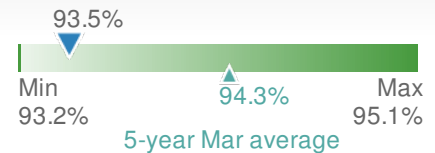
64



Feb 2020	Mar 2019	YTD
105	70	87

Avg Sold to OLP Ratio

93.5%



Feb 2020	Mar 2019	YTD
92.9%	94.9%	92.6%

March 2020

33953 - Condo/Co-op/TH

New Listings

8

↔ 0.0%

from Feb 2020:
8

↑ 60.0%

from Mar 2019:
5

YTD	2020	2019	+/-
	24	12	100.0%

5-year Mar average: 6

New Pendings

5

↔ 0.0%

from Feb 2020:
5

↑ 25.0%

from Mar 2019:
4

YTD	2020	2019	+/-
	16	9	77.8%

5-year Mar average: 5

Closed Sales

6

↑ 50.0%

from Feb 2020:
4

↑ 20.0%

from Mar 2019:
5

YTD	2020	2019	+/-
	15	8	87.5%

5-year Mar average: 5

Median Sold Price

\$169,500

↓ -31.7%

from Feb 2020:
\$248,250

↑ 44.1%

from Mar 2019:
\$117,600

YTD	2020	2019	+/-
	\$201,400	\$153,500	31.2%

5-year Mar average: \$188,470

Summary

In 33953, the median sold price for Condo/Co-op/TH properties for March was \$169,500, representing a decrease of 31.7% compared to last month and an increase of 44.1% from Mar 2019. The average days on market for units sold in March was 40 days, 49% below the 5-year March average of 79 days. There was no month over month change in new contract activity with 5 New Pendings; a 25% MoM decrease in All Pendings (new contracts + contracts carried over from February) to 6; and a 3.6% increase in supply to 29 active units.

This activity resulted in a Contract Ratio of 0.21 pendings per active listing, down from 0.29 in February and an increase from 0.14 in March 2019. The Contract Ratio is 14% lower than the 5-year March average of 0.24. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

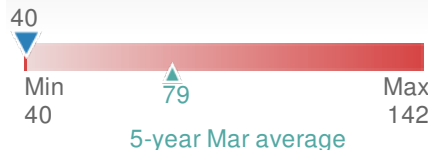
29



Feb 2020	Mar 2019
28	28

Avg DOM

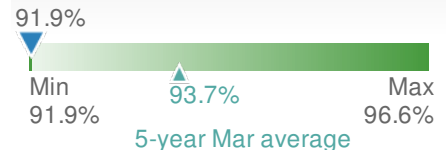
40



Feb 2020	Mar 2019	YTD
148	86	113

Avg Sold to OLP Ratio

91.9%



Feb 2020	Mar 2019	YTD
92.0%	92.3%	91.4%

March 2020

33953 - SFH/Villa

New Listings

17

 **-29.2%**  **-34.6%**
 from Feb 2020: 24 from Mar 2019: 26

YTD	2020	2019	+/-
	67	96	-30.2%

5-year Mar average: 25

New Pendings

23

 **-25.8%**  **-36.1%**
 from Feb 2020: 31 from Mar 2019: 36

YTD	2020	2019	+/-
	69	77	-10.4%

5-year Mar average: 28

Closed Sales

12

 **20.0%**  **-36.8%**
 from Feb 2020: 10 from Mar 2019: 19

YTD	2020	2019	+/-
	37	44	-15.9%

5-year Mar average: 18

Median Sold Price

\$273,615

 **-22.7%**  **-1.6%**
 from Feb 2020: \$354,000 from Mar 2019: \$278,000

YTD	2020	2019	+/-
	\$279,000	\$273,250	2.1%

5-year Mar average: \$258,523

Summary

In 33953, the median sold price for SFH/Villa properties for March was \$273,615, representing a decrease of 22.7% compared to last month and a decrease of 1.6% from Mar 2019. The average days on market for units sold in March was 83 days, 6% above the 5-year March average of 79 days. There was a 25.8% month over month decrease in new contract activity with 23 New Pendings; a 17.6% MoM decrease in All Pendings (new contracts + contracts carried over from February) to 28; and a 2.4% decrease in supply to 82 active units.

This activity resulted in a Contract Ratio of 0.34 pendings per active listing, down from 0.40 in February and a decrease from 0.38 in March 2019. The Contract Ratio is 10% lower than the 5-year March average of 0.38. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

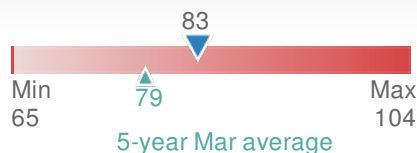
82



Feb 2020	Mar 2019
84	118

Avg DOM

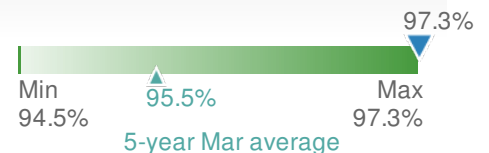
83



Feb 2020	Mar 2019	YTD
58	65	70

Avg Sold to OLP Ratio

97.3%



Feb 2020	Mar 2019	YTD
93.6%	95.6%	94.1%