

September 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33952

September 2020

33952

New Listings

109

 7.9%
from Aug 2020:
101
 13.5%
from Sep 2019:
96

YTD	2020	2019	+/-
	831	860	-3.4%

5-year Sep average: 89

New Pendings

142

 21.4%
from Aug 2020:
117
 65.1%
from Sep 2019:
86

YTD	2020	2019	+/-
	987	996	-0.9%

5-year Sep average: 99

Closed Sales

98

 10.1%
from Aug 2020:
89
 28.9%
from Sep 2019:
76

YTD	2020	2019	+/-
	667	744	-10.3%

5-year Sep average: 78

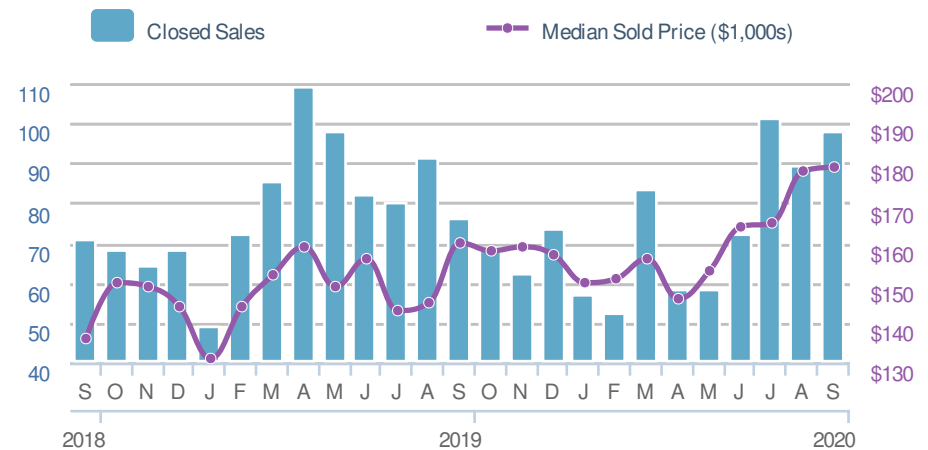
Median Sold Price

\$179,500

 0.6%
from Aug 2020:
\$178,500
 12.2%
from Sep 2019:
\$160,000

YTD	2020	2019	+/-
	\$160,900	\$150,000	7.3%

5-year Sep average: \$143,100



Active Listings

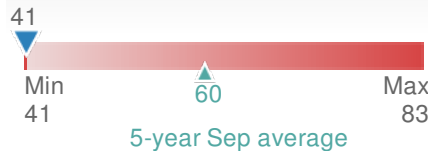
119



Aug 2020	Sep 2019
141	181

Avg DOM

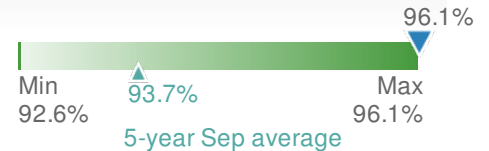
41



Aug 2020	Sep 2019	YTD
52	58	53

Avg Sold to OLP Ratio

96.1%



Aug 2020	Sep 2019	YTD
96.5%	94.4%	95.3%

September 2020

33952 - Condo/Co-op/TH

New Listings**14**
 **7.7%**
from Aug 2020:
13
 **100.0%**
from Sep 2019:
7

YTD	2020	2019	+/-
	98	88	11.4%

5-year Sep average: **10****New Pendings****15**
 **87.5%**
from Aug 2020:
8
 **36.4%**
from Sep 2019:
11

YTD	2020	2019	+/-
	98	106	-7.5%

5-year Sep average: **12****Closed Sales****7**
 **-22.2%**
from Aug 2020:
9
 **16.7%**
from Sep 2019:
6

YTD	2020	2019	+/-
	68	83	-18.1%

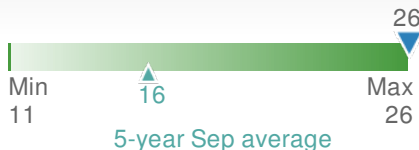
5-year Sep average: **9****Median Sold Price****\$85,000**
 **11.8%**
from Aug 2020:
\$76,000
 **24.1%**
from Sep 2019:
\$68,500

YTD	2020	2019	+/-
	\$80,000	\$72,000	11.1%

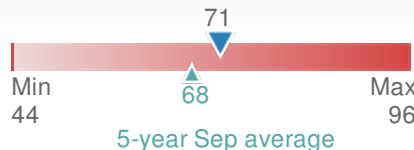
5-year Sep average: **\$70,640****Summary**

In 33952, the median sold price for Condo/Co-op/TH properties for September was \$85,000, representing an increase of 11.8% compared to last month and an increase of 24.1% from Sep 2019. The average days on market for units sold in September was 71 days, 5% above the 5-year September average of 68 days. There was an 87.5% month over month increase in new contract activity with 15 New Pendings; a 55.6% MoM increase in All Pendings (new contracts + contracts carried over from August) to 14; and a 13.3% decrease in supply to 26 active units.

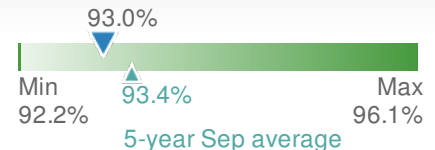
This activity resulted in a Contract Ratio of 0.54 pendings per active listing, up from 0.30 in August and a decrease from 0.91 in September 2019. The Contract Ratio is 25% lower than the 5-year September average of 0.72. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**26**

Aug 2020	Sep 2019
30	11

Avg DOM**71**

Aug 2020	Sep 2019	YTD
82	70	62

Avg Sold to OLP Ratio**93.0%**

Aug 2020	Sep 2019	YTD
93.1%	92.2%	93.0%

September 2020

33952 - SFH/Villa

New Listings

95

 8.0%
from Aug 2020:
88
 6.7%
from Sep 2019:
89

YTD	2020	2019	+/-
	733	771	-4.9%

5-year Sep average: 79

New Pendings

127

 16.5%
from Aug 2020:
109
 69.3%
from Sep 2019:
75

YTD	2020	2019	+/-
	889	890	-0.1%

5-year Sep average: 87

Closed Sales

91

 13.8%
from Aug 2020:
80
 30.0%
from Sep 2019:
70

YTD	2020	2019	+/-
	599	661	-9.4%

5-year Sep average: 69

Median Sold Price

\$187,000

 0.5%
from Aug 2020:
\$186,000
 14.0%
from Sep 2019:
\$164,000

YTD	2020	2019	+/-
	\$172,000	\$159,900	7.6%

5-year Sep average: \$151,700

Summary

In 33952, the median sold price for SFH/Villa properties for September was \$187,000, representing an increase of 0.5% compared to last month and an increase of 14% from Sep 2019. The average days on market for units sold in September was 39 days, 34% below the 5-year September average of 59 days. There was a 16.5% month over month increase in new contract activity with 127 New Pendings; a 9.6% MoM increase in All Pendings (new contracts + contracts carried over from August) to 149; and a 16.2% decrease in supply to 93 active units.

This activity resulted in a Contract Ratio of 1.60 pendings per active listing, up from 1.23 in August and an increase from 0.46 in September 2019. The Contract Ratio is 111% higher than the 5-year September average of 0.76. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

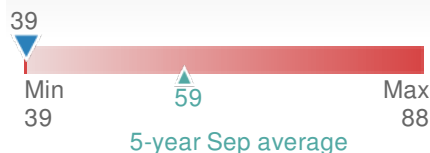
93



Aug 2020	Sep 2019
111	170

Avg DOM

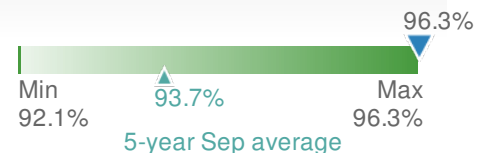
39



Aug 2020	Sep 2019	YTD
49	57	52

Avg Sold to OLP Ratio

96.3%



Aug 2020	Sep 2019	YTD
96.9%	94.5%	95.5%