

June 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33952

June 2020

33952

New Listings

86

 22.9%

 from May 2020:
70

 17.8%

 from Jun 2019:
73

YTD	2020	2019	+/-
	536	605	-11.4%

5-year Jun average: 85

New Pendings

121

 19.8%

 from May 2020:
101

 -0.8%

 from Jun 2019:
122

YTD	2020	2019	+/-
	600	709	-15.4%

5-year Jun average: 116

Closed Sales

72

 24.1%

 from May 2020:
58

 -12.2%

 from Jun 2019:
82

YTD	2020	2019	+/-
	379	497	-23.7%

5-year Jun average: 83

Median Sold Price

\$164,500

 7.0%

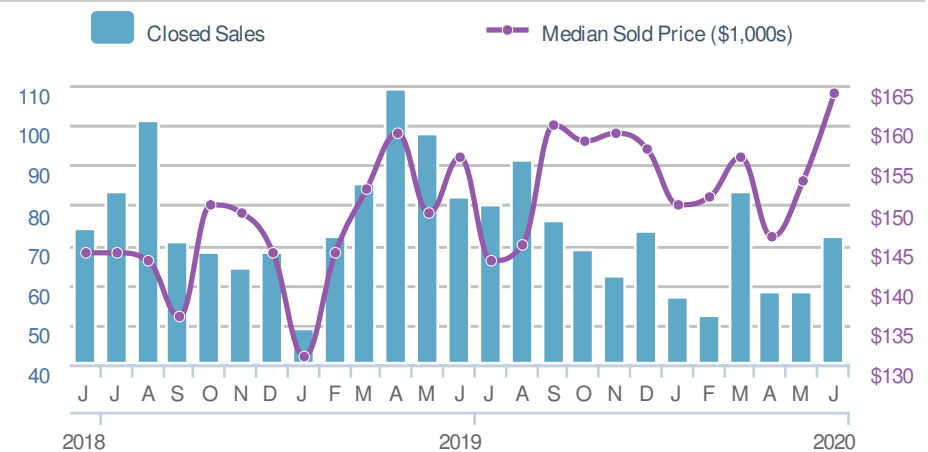
 from May 2020:
\$153,750

 5.4%

 from Jun 2019:
\$156,000

YTD	2020	2019	+/-
	\$154,500	\$150,000	3.0%

5-year Jun average: \$141,850



Active Listings

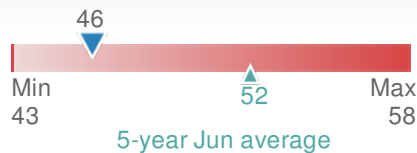
166



May 2020	Jun 2019
194	174

Avg DOM

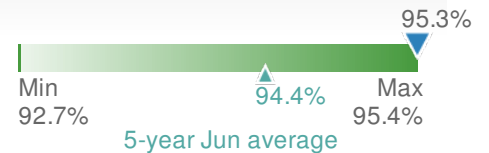
46



May 2020	Jun 2019	YTD
52	58	52

Avg Sold to OLP Ratio

95.3%



May 2020	Jun 2019	YTD
94.6%	95.4%	94.8%

June 2020

33952 - Condo/Co-op/TH

New Listings

11

 83.3%
from May 2020:
6
 37.5%
from Jun 2019:
8

YTD	2020	2019	+/-
	63	71	-11.3%

5-year Jun average: 9

New Pendings

13

 44.4%
from May 2020:
9
 -31.6%
from Jun 2019:
19

YTD	2020	2019	+/-
	61	75	-18.7%

5-year Jun average: 13

Closed Sales

7

 16.7%
from May 2020:
6
 -41.7%
from Jun 2019:
12

YTD	2020	2019	+/-
	39	53	-26.4%

5-year Jun average: 11

Median Sold Price

\$77,000

 7.7%
from May 2020:
\$71,500
 -3.8%
from Jun 2019:
\$80,000

YTD	2020	2019	+/-
	\$82,000	\$76,000	7.9%

5-year Jun average: \$68,500

Summary

In 33952, the median sold price for Condo/Co-op/TH properties for June was \$77,000, representing an increase of 7.7% compared to last month and a decrease of 3.8% from Jun 2019. The average days on market for units sold in June was 56 days, 10% below the 5-year June average of 62 days. There was a 44.4% month over month increase in new contract activity with 13 New Pendings; a 36.4% MoM increase in All Pendings (new contracts + contracts carried over from May) to 15; and no change in supply with 31 active units.

This activity resulted in a Contract Ratio of 0.48 pendings per active listing, up from 0.35 in May and a decrease from 0.80 in June 2019. The Contract Ratio is 25% lower than the 5-year June average of 0.64. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

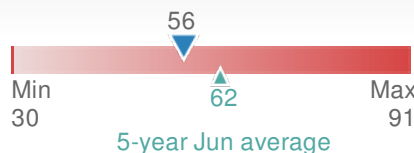
31



May 2020	Jun 2019
31	20

Avg DOM

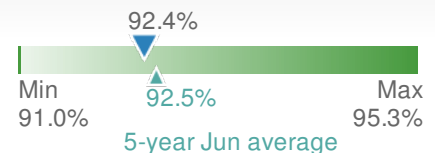
56



May 2020	Jun 2019	YTD
79	54	57

Avg Sold to OLP Ratio

92.4%



May 2020	Jun 2019	YTD
92.3%	92.6%	93.0%

June 2020

33952 - SFH/Villa

New Listings

75

 17.2%
from May 2020:
64
 15.4%
from Jun 2019:
65

YTD	2020	2019	+/-
	473	533	-11.3%

5-year Jun average: 76

New Pendings

108

 17.4%
from May 2020:
92
 4.9%
from Jun 2019:
103

YTD	2020	2019	+/-
	539	634	-15.0%

5-year Jun average: 102

Closed Sales

65

 25.0%
from May 2020:
52
 -7.1%
from Jun 2019:
70

YTD	2020	2019	+/-
	340	444	-23.4%

5-year Jun average: 72

Median Sold Price

\$177,250

 12.5%
from May 2020:
\$157,500
 6.9%
from Jun 2019:
\$165,750

YTD	2020	2019	+/-
	\$160,000	\$159,000	0.6%

5-year Jun average: \$154,380

Summary

In 33952, the median sold price for SFH/Villa properties for June was \$177,250, representing an increase of 12.5% compared to last month and an increase of 6.9% from Jun 2019. The average days on market for units sold in June was 45 days, 11% below the 5-year June average of 50 days. There was a 17.4% month over month increase in new contract activity with 108 New Pendings; a 19.6% MoM increase in All Pendings (new contracts + contracts carried over from May) to 134; and a 17.2% decrease in supply to 135 active units.

This activity resulted in a Contract Ratio of 0.99 pendings per active listing, up from 0.69 in May and an increase from 0.72 in June 2019. The Contract Ratio is 33% higher than the 5-year June average of 0.75. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

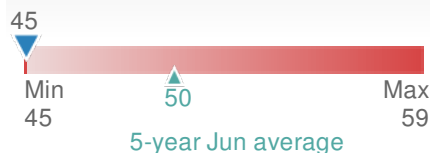
135



May 2020	Jun 2019
163	154

Avg DOM

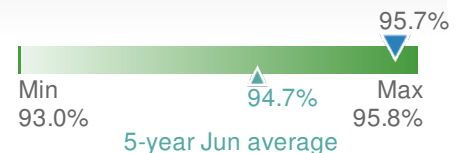
45



May 2020	Jun 2019	YTD
49	59	52

Avg Sold to OLP Ratio

95.7%



May 2020	Jun 2019	YTD
94.9%	95.8%	95.1%