

April 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33952

April 2020

33952

New Listings

78

 **-23.5%**  **-17.0%**
 from Mar 2020: **102** from Apr 2019: **94**

YTD	2020	2019	+/-
	380	439	-13.4%

5-year Apr average: 95

New Pendings

84

 **-10.6%**  **-27.6%**
 from Mar 2020: **94** from Apr 2019: **116**

YTD	2020	2019	+/-
	378	470	-19.6%

5-year Apr average: 116

Closed Sales

58

 **-30.1%**  **-46.8%**
 from Mar 2020: **83** from Apr 2019: **109**

YTD	2020	2019	+/-
	249	317	-21.5%

5-year Apr average: 87

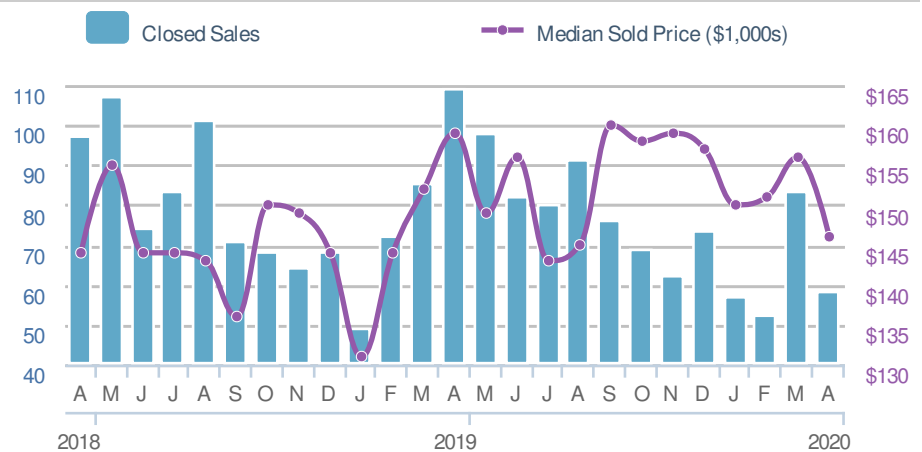
Median Sold Price

\$146,500

 **-6.1%**  **-8.4%**
 from Mar 2020: **\$156,000** from Apr 2019: **\$159,900**

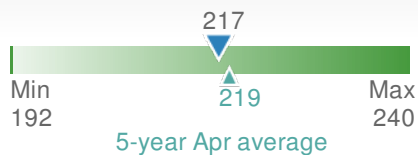
YTD	2020	2019	+/-
	\$150,000	\$150,000	0.0%

5-year Apr average: \$136,280



Active Listings

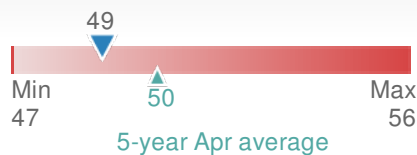
217



Mar 2020	Apr 2019
230	223

Avg DOM

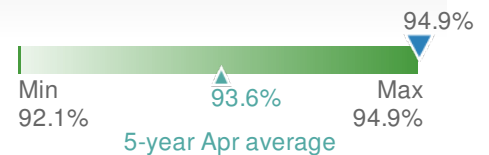
49



Mar 2020	Apr 2019	YTD
52	56	54

Avg Sold to OLP Ratio

94.9%



Mar 2020	Apr 2019	YTD
96.0%	93.2%	94.8%

April 2020

33952 - Condo/Co-op/TH

New Listings

10

 **-23.1%**  **-41.2%**
 from Mar 2020: **13** from Apr 2019: **17**

YTD	2020	2019	+/-
	46	58	-20.7%

5-year Apr average: **12**

New Pendings

7

 **-50.0%**  **-50.0%**
 from Mar 2020: **14** from Apr 2019: **14**

YTD	2020	2019	+/-
	39	42	-7.1%

5-year Apr average: **13**

Closed Sales

6

 **-40.0%**  **-40.0%**
 from Mar 2020: **10** from Apr 2019: **10**

YTD	2020	2019	+/-
	26	27	-3.7%

5-year Apr average: **11**

Median Sold Price

\$93,250

 **9.4%**  **22.7%**
 from Mar 2020: **\$85,250** from Apr 2019: **\$76,000**

YTD	2020	2019	+/-
	\$85,000	\$77,000	10.4%

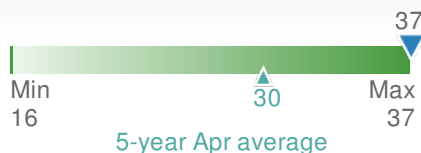
5-year Apr average: **\$69,950**

Summary

In 33952, the median sold price for Condo/Co-op/TH properties for April was \$93,250, representing an increase of 9.4% compared to last month and an increase of 22.7% from Apr 2019. The average days on market for units sold in April was 79 days, 21% above the 5-year April average of 65 days. There was a 50% month over month decrease in new contract activity with 7 New Pendings; an 11.1% MoM decrease in All Pendings (new contracts + contracts carried over from March) to 8; and an 8.8% increase in supply to 37 active units.

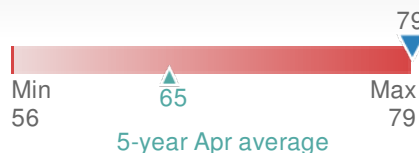
This activity resulted in a Contract Ratio of 0.22 pendings per active listing, down from 0.26 in March and a decrease from 0.44 in April 2019. The Contract Ratio is 59% lower than the 5-year April average of 0.53. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

37


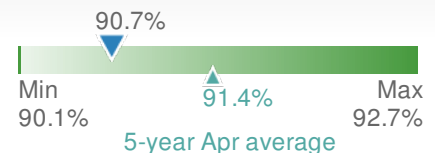
Mar 2020	Apr 2019
34	36

Avg DOM

79


Mar 2020	Apr 2019	YTD
32	62	52

Avg Sold to OLP Ratio

90.7%


Mar 2020	Apr 2019	YTD
96.2%	92.7%	93.3%

April 2020

33952 - SFH/Villa

New Listings 68

 **-23.6%**  **-11.7%**
 from Mar 2020: 89 from Apr 2019: 77

YTD	2020	2019	+/-
	334	381	-12.3%

5-year Apr average: 82

New Pendings 77

 **-3.8%**  **-24.5%**
 from Mar 2020: 80 from Apr 2019: 102

YTD	2020	2019	+/-
	339	428	-20.8%

5-year Apr average: 103

Closed Sales 52

 **-28.8%**  **-47.5%**
 from Mar 2020: 73 from Apr 2019: 99

YTD	2020	2019	+/-
	223	290	-23.1%

5-year Apr average: 76

Median Sold Price \$150,000

 **-9.1%**  **-9.1%**
 from Mar 2020: \$165,000 from Apr 2019: \$165,000

YTD	2020	2019	+/-
	\$157,000	\$157,250	-0.2%

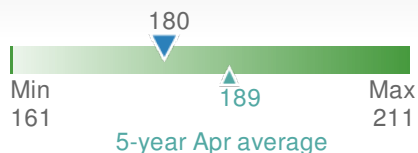
5-year Apr average: \$147,740

Summary

In 33952, the median sold price for SFH/Villa properties for April was \$150,000, representing a decrease of 9.1% compared to last month and a decrease of 9.1% from Apr 2019. The average days on market for units sold in April was 45 days, 7% below the 5-year April average of 48 days. There was a 3.8% month over month decrease in new contract activity with 77 New Pendings; a 7.3% MoM increase in All Pendings (new contracts + contracts carried over from March) to 103; and an 8.2% decrease in supply to 180 active units.

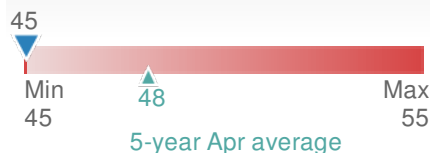
This activity resulted in a Contract Ratio of 0.57 pendings per active listing, up from 0.49 in March and a decrease from 0.58 in April 2019. The Contract Ratio is 14% lower than the 5-year April average of 0.66. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings 180



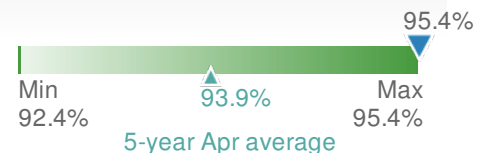
Mar 2020	Apr 2019
196	187

Avg DOM 45



Mar 2020	Apr 2019	YTD
55	55	55

Avg Sold to OLP Ratio 95.4%



Mar 2020	Apr 2019	YTD
96.0%	93.3%	94.9%