

October 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33948

October 2020

33948

New Listings

50

 -7.4%
from Sep 2020:
54
 4.2%
from Oct 2019:
48

YTD	2020	2019	+/-
	529	540	-2.0%

5-year Oct average: 53

New Pendings

64

 10.3%
from Sep 2020:
58
 23.1%
from Oct 2019:
52

YTD	2020	2019	+/-
	606	543	11.6%

5-year Oct average: 53

Closed Sales

49

 2.1%
from Sep 2020:
48
 16.7%
from Oct 2019:
42

YTD	2020	2019	+/-
	432	413	4.6%

5-year Oct average: 43

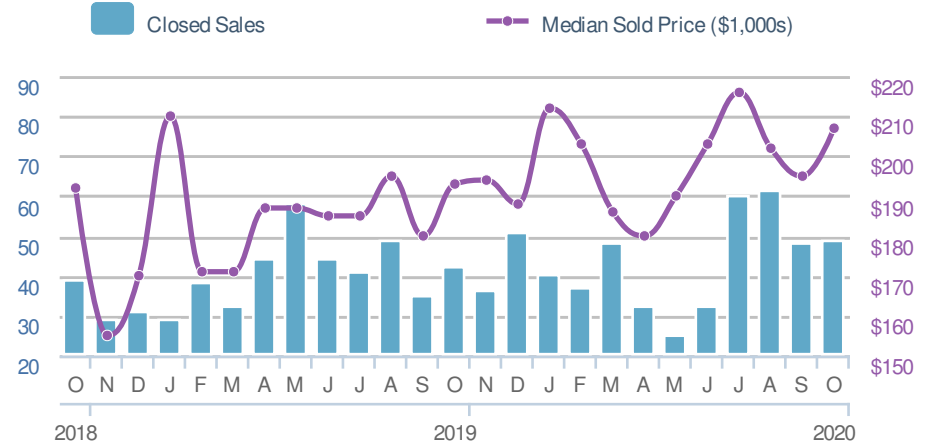
Median Sold Price

\$207,000

 6.2%
from Sep 2020:
\$195,000
 6.8%
from Oct 2019:
\$193,750

YTD	2020	2019	+/-
	\$200,000	\$189,000	5.8%

5-year Oct average: \$181,950



Active Listings

74



Sep 2020	Oct 2019
84	121

Avg DOM

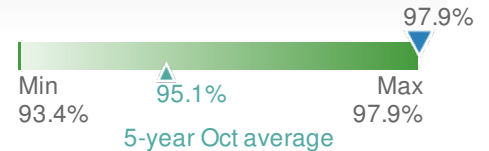
34



Sep 2020	Oct 2019	YTD
35	56	49

Avg Sold to OLP Ratio

97.9%



Sep 2020	Oct 2019	YTD
96.7%	94.6%	95.4%

October 2020

33948 - Condo/Co-op/TH

New Listings

4

↔ 0.0%

from Sep 2020:
0

↓ -33.3%

from Oct 2019:
6

YTD	2020	2019	+/-
	43	37	16.2%

5-year Oct average: 5

New Pendings

4

↓ -20.0%

from Sep 2020:
5

↑ 33.3%

from Oct 2019:
3

YTD	2020	2019	+/-
	39	39	0.0%

5-year Oct average: 5

Closed Sales

6

↑ 50.0%

from Sep 2020:
4

↑ 500.0%

from Oct 2019:
1

YTD	2020	2019	+/-
	30	34	-11.8%

5-year Oct average: 3

Median Sold Price

\$104,950

↓ -16.0%

from Sep 2020:
\$124,900

↓ -35.8%

from Oct 2019:
\$163,500

YTD	2020	2019	+/-
	\$115,000	\$100,000	15.0%

5-year Oct average: \$122,840

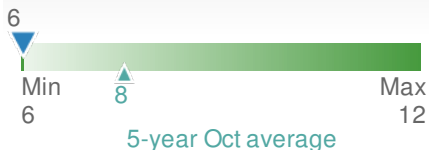
Summary

In 33948, the median sold price for Condo/Co-op/TH properties for October was \$104,950, representing a decrease of 16% compared to last month and a decrease of 35.8% from Oct 2019. The average days on market for units sold in October was 68 days, 68% above the 5-year October average of 40 days. There was a 20% month over month decrease in new contract activity with 4 New Pendings; a 42.9% MoM decrease in All Pendings (new contracts + contracts carried over from September) to 4; and no change in supply with 6 active units.

This activity resulted in a Contract Ratio of 0.67 pendings per active listing, down from 1.17 in September and no change from October 2019. The Contract Ratio is 4% lower than the 5-year October average of 0.69. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

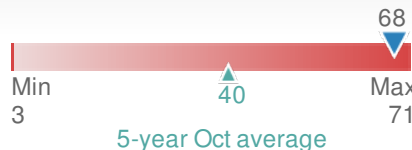
6



Sep 2020	Oct 2019
6	6

Avg DOM

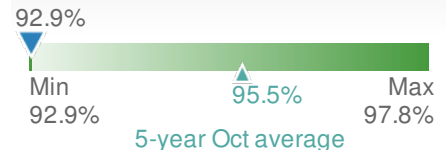
68



Sep 2020	Oct 2019	YTD
71	3	56

Avg Sold to OLP Ratio

92.9%



Sep 2020	Oct 2019	YTD
97.7%	97.6%	94.4%

October 2020

33948 - SFH/Villa

New Listings

46

 -14.8%
from Sep 2020:
54
 9.5%
from Oct 2019:
42

YTD	2020	2019	+/-
	486	503	-3.4%

5-year Oct average: 49

New Pendings

60

 13.2%
from Sep 2020:
53
 22.4%
from Oct 2019:
49

YTD	2020	2019	+/-
	567	504	12.5%

5-year Oct average: 48

Closed Sales

43

 -2.3%
from Sep 2020:
44
 4.9%
from Oct 2019:
41

YTD	2020	2019	+/-
	402	379	6.1%

5-year Oct average: 41

Median Sold Price

\$239,900

 15.6%
from Sep 2020:
\$207,500
 23.0%
from Oct 2019:
\$195,000

YTD	2020	2019	+/-
	\$210,000	\$194,900	7.7%

5-year Oct average: \$191,260

Summary

In 33948, the median sold price for SFH/Villa properties for October was \$239,900, representing an increase of 15.6% compared to last month and an increase of 23% from Oct 2019. The average days on market for units sold in October was 30 days, 47% below the 5-year October average of 56 days. There was a 13.2% month over month increase in new contract activity with 60 New Pendings; a 12.3% MoM increase in All Pendings (new contracts + contracts carried over from September) to 82; and a 12.8% decrease in supply to 68 active units.

This activity resulted in a Contract Ratio of 1.21 pendings per active listing, up from 0.94 in September and an increase from 0.48 in October 2019. The Contract Ratio is 116% higher than the 5-year October average of 0.56. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

68



Sep 2020	Oct 2019
78	115

Avg DOM

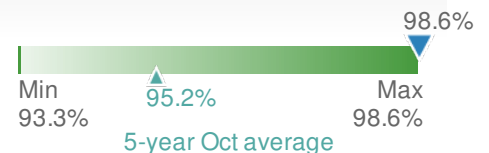
30



Sep 2020	Oct 2019	YTD
32	57	49

Avg Sold to OLP Ratio

98.6%



Sep 2020	Oct 2019	YTD
96.6%	94.5%	95.5%