

January 2020

All Home Types
Condo/Co-op/TH
SFH/Villa

Local Market Insight

33947

January 2020

33947

New Listings

66

 106.3%
from Dec 2019:
32
 -2.9%
from Jan 2019:
68

YTD	2020	2019	+/-
	66	68	-2.9%

5-year Jan average: 72

New Pendings

55

 83.3%
from Dec 2019:
30
 12.2%
from Jan 2019:
49

YTD	2020	2019	+/-
	55	49	12.2%

5-year Jan average: 48

Closed Sales

17

 -34.6%
from Dec 2019:
26
 -22.7%
from Jan 2019:
22

YTD	2020	2019	+/-
	17	22	-22.7%

5-year Jan average: 22

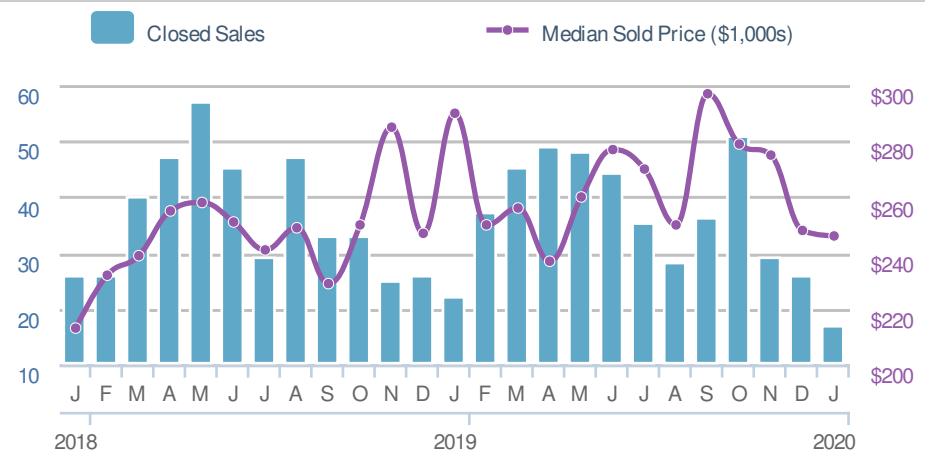
Median Sold Price

\$246,000

 -0.9%
from Dec 2019:
\$248,250
 -15.2%
from Jan 2019:
\$290,000

YTD	2020	2019	+/-
	\$246,000	\$290,000	-15.2%

5-year Jan average: \$234,100



Active Listings

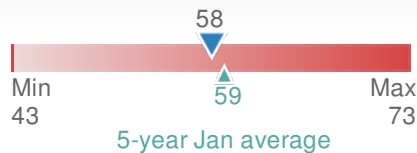
134



Dec 2019	Jan 2019
127	175

Avg DOM

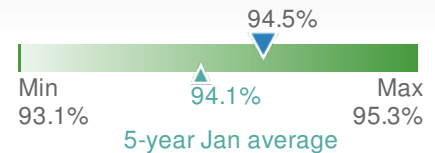
58



Dec 2019	Jan 2019	YTD
46	43	58

Avg Sold to OLP Ratio

94.5%



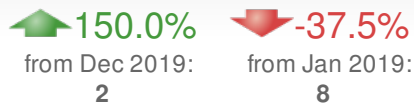
Dec 2019	Jan 2019	YTD
96.6%	95.3%	94.5%

January 2020

33947 - Condo/Co-op/TH

New Listings

5

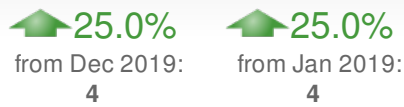


YTD	2020	2019	+/-
	5	8	-37.5%

5-year Jan average: 9

New Pendings

5

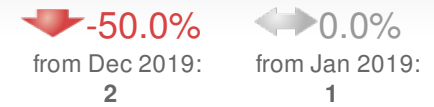


YTD	2020	2019	+/-
	5	4	25.0%

5-year Jan average: 7

Closed Sales

1

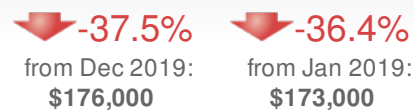


YTD	2020	2019	+/-
	1	1	0.0%

5-year Jan average: 3

Median Sold Price

\$110,000



YTD	2020	2019	+/-
	\$110,000	\$173,000	-36.4%

5-year Jan average: \$141,900

Summary

In 33947, the median sold price for Condo/Co-op/TH properties for January was \$110,000, representing a decrease of 37.5% compared to last month and a decrease of 36.4% from Jan 2019. The average days on market for units sold in January was 106 days, 3% above the 5-year January average of 103 days. There was a 25% month over month increase in new contract activity with 5 New Pendings; a 133.3% MoM increase in All Pendings (new contracts + contracts carried over from December) to 7; and a 9.1% increase in supply to 12 active units.

This activity resulted in a Contract Ratio of 0.58 pendings per active listing, up from 0.27 in December and an increase from 0.29 in January 2019. The Contract Ratio is 44% higher than the 5-year January average of 0.40. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

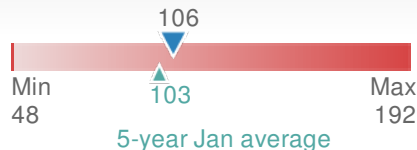
12



Dec 2019	Jan 2019
11	17

Avg DOM

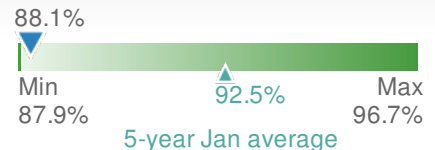
106



Dec 2019	Jan 2019	YTD
81	48	106

Avg Sold to OLP Ratio

88.1%



Dec 2019	Jan 2019	YTD
89.5%	96.2%	88.1%

January 2020

33947 - SFH/Villa

New Listings 61

 **103.3%**  **1.7%**
 from Dec 2019: 30 from Jan 2019: 60

YTD	2020	2019	+/-
	61	60	1.7%

5-year Jan average: 63

New Pendings 50

 **92.3%**  **11.1%**
 from Dec 2019: 26 from Jan 2019: 45

YTD	2020	2019	+/-
	50	45	11.1%

5-year Jan average: 41

Closed Sales 16

 **-33.3%**  **-23.8%**
 from Dec 2019: 24 from Jan 2019: 21

YTD	2020	2019	+/-
	16	21	-23.8%

5-year Jan average: 19

Median Sold Price \$257,000

 **3.0%**  **-14.3%**
 from Dec 2019: \$249,500 from Jan 2019: \$300,000

YTD	2020	2019	+/-
	\$257,000	\$300,000	-14.3%

5-year Jan average: \$244,875

Summary

In 33947, the median sold price for SFH/Villa properties for January was \$257,000, representing an increase of 3% compared to last month and a decrease of 14.3% from Jan 2019. The average days on market for units sold in January was 55 days, the same as the 5-year January average of 55 days. There was a 92.3% month over month increase in new contract activity with 50 New Pendings; a 78.1% MoM increase in All Pendings (new contracts + contracts carried over from December) to 57; and a 5.2% increase in supply to 122 active units.

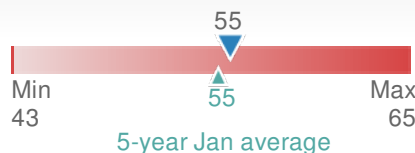
This activity resulted in a Contract Ratio of 0.47 pendings per active listing, up from 0.28 in December and an increase from 0.30 in January 2019. The Contract Ratio is 50% higher than the 5-year January average of 0.31. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings 122



Dec 2019	Jan 2019
116	158

Avg DOM 55



Dec 2019	Jan 2019	YTD
44	43	55

Avg Sold to OLP Ratio 94.9%



Dec 2019	Jan 2019	YTD
97.2%	95.3%	94.9%