

September 2019

33983 - SFH/Villa

New Listings

34

 -10.5%
from Aug 2019:
38
 3.0%
from Sep 2018:
33

YTD	2019	2018	+/-
	375	337	11.3%

5-year Sep average: 34

New Pendings

32

 18.5%
from Aug 2019:
27
 -20.0%
from Sep 2018:
40

YTD	2019	2018	+/-
	428	368	16.3%

5-year Sep average: 39

Closed Sales

30

 -25.0%
from Aug 2019:
40
 30.4%
from Sep 2018:
23

YTD	2019	2018	+/-
	324	298	8.7%

5-year Sep average: 29

Median Sold Price

\$247,902

 3.5%
from Aug 2019:
\$239,500
 1.2%
from Sep 2018:
\$244,875

YTD	2019	2018	+/-
	\$238,025	\$229,728	3.6%

5-year Sep average: \$220,155

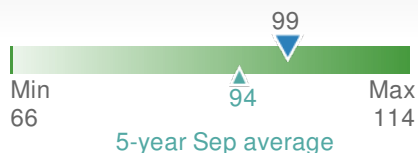
Summary

In 33983, the median sold price for SFH/Villa properties for September was \$247,902, representing an increase of 3.5% compared to last month and an increase of 1.2% from Sep 2018. The average days on market for units sold in September was 87 days, 15% above the 5-year September average of 76 days. There was an 18.5% month over month increase in new contract activity with 32 New Pendings; a 14.9% MoM decrease in All Pendings (new contracts + contracts carried over from August) to 40; and a 10% increase in supply to 99 active units.

This activity resulted in a Contract Ratio of 0.40 pendings per active listing, down from 0.52 in August and a decrease from 0.54 in September 2018. The Contract Ratio is 30% lower than the 5-year September average of 0.57. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

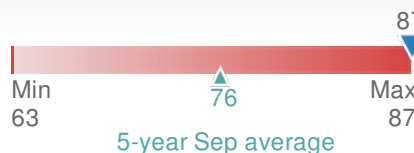
99



Aug 2019	Sep 2018
90	89

Avg DOM

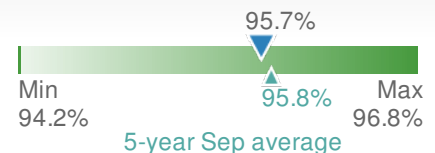
87



Aug 2019	Sep 2018	YTD
87	74	75

Avg Sold to OLP Ratio

95.7%



Aug 2019	Sep 2018	YTD
97.6%	96.7%	94.6%