

## November 2018

33983

## New Listings

54

 **10.2%**  
 from Oct 2018:  
 49

 **-28.9%**  
 from Nov 2017:  
 76

| YTD | 2018       | 2017       | +/-   |
|-----|------------|------------|-------|
|     | <b>581</b> | <b>641</b> | -9.4% |

5-year Nov average: 59

## New Pendings

36

 **-25.0%**  
 from Oct 2018:  
 48

 **-33.3%**  
 from Nov 2017:  
 54

| YTD | 2018       | 2017       | +/-   |
|-----|------------|------------|-------|
|     | <b>607</b> | <b>612</b> | -0.8% |

5-year Nov average: 44

## Closed Sales

29

 **-39.6%**  
 from Oct 2018:  
 48

 **-21.6%**  
 from Nov 2017:  
 37

| YTD | 2018       | 2017       | +/-  |
|-----|------------|------------|------|
|     | <b>508</b> | <b>472</b> | 7.6% |

5-year Nov average: 28

## Median Sold Price

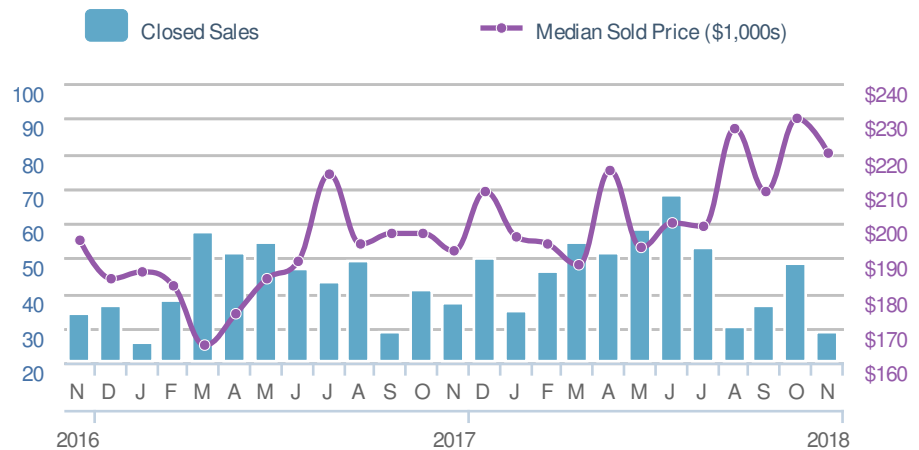
\$220,000

 **-4.3%**  
 from Oct 2018:  
 \$230,000

 **14.3%**  
 from Nov 2017:  
 \$192,500

| YTD | 2018             | 2017             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$203,250</b> | <b>\$187,500</b> | 8.4% |

5-year Nov average: \$190,850



## Active Listings

148



| Oct 2018 | Nov 2017 |
|----------|----------|
| 120      | 183      |

## Avg DOM

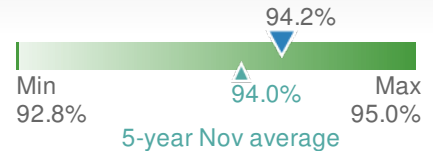
47



| Oct 2018 | Nov 2017 | YTD |
|----------|----------|-----|
| 66       | 65       | 67  |

## Avg Sold to OLP Ratio

94.2%



| Oct 2018 | Nov 2017 | YTD   |
|----------|----------|-------|
| 96.3%    | 93.9%    | 94.5% |