

## October 2018

33952

## New Listings

113

 46.8%
from Sep 2018:  
77
 8.7%
from Oct 2017:  
104

| YTD | 2018  | 2017  | +/-   |
|-----|-------|-------|-------|
|     | 1,001 | 1,009 | -0.8% |

5-year Oct average: 107

## New Pendings

88

 -14.6%
from Sep 2018:  
103
 -19.3%
from Oct 2017:  
109

| YTD | 2018  | 2017  | +/-  |
|-----|-------|-------|------|
|     | 1,162 | 1,093 | 6.3% |

5-year Oct average: 104

## Closed Sales

68

 -4.2%
from Sep 2018:  
71
 4.6%
from Oct 2017:  
65

| YTD | 2018 | 2017 | +/-  |
|-----|------|------|------|
|     | 866  | 802  | 8.0% |

5-year Oct average: 76

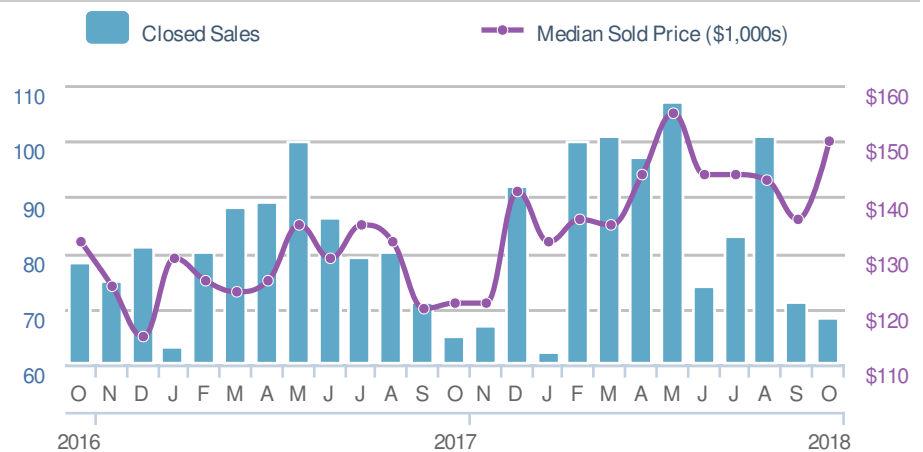
## Median Sold Price

\$150,000

 10.3%
from Sep 2018:  
\$136,000
 24.0%
from Oct 2017:  
\$121,000

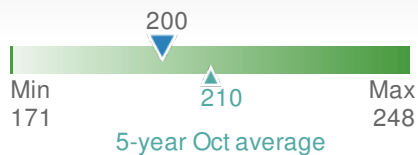
| YTD | 2018      | 2017      | +/-   |
|-----|-----------|-----------|-------|
|     | \$142,575 | \$128,000 | 11.4% |

5-year Oct average: \$115,815



## Active Listings

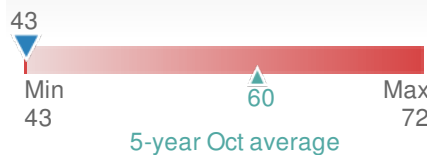
200



| Sep 2018 | Oct 2017 |
|----------|----------|
| 153      | 212      |

## Avg DOM

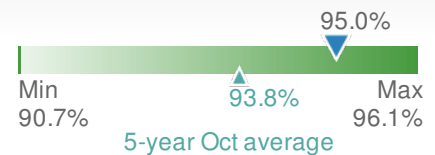
43



| Sep 2018 | Oct 2017 | YTD |
|----------|----------|-----|
| 83       | 65       | 52  |

## Avg Sold to OLP Ratio

95.0%



| Sep 2018 | Oct 2017 | YTD   |
|----------|----------|-------|
| 92.8%    | 92.4%    | 94.0% |