

January 2020

33950, Punta Gorda, FL

Sold Summary

| | Jan 2020 Jan 2019 | | % Change | |
|----------------------------|-------------------|--------------|----------|--|
| Sold Dollar Volume | \$23,481,500 | \$16,503,285 | 42.28% | |
| Avg Sold Price | \$372,722 | \$311,383 | 19.70% | |
| Median Sold Price | \$324,000 | \$247,000 | 31.17% | |
| Units Sold | 63 | 53 | 18.87% | |
| Avg Days on Market | 73 | 83 | -12.05% | |
| Avg List Price for Solds | \$383,081 | \$323,643 | 18.37% | |
| Avg SP to OLP Ratio | 93.9% | 93.7% | 0.26% | |
| Ratio of Avg SP to Avg OLP | 94.2% | 94.1% | 0.19% | |
| Attached Avg Sold Price | \$259,500 | \$274,915 | -5.61% | |
| Detached Avg Sold Price | \$436,231 | \$323,235 | 34.96% | |
| Attached Units Sold | 20 | 13 | 53.85% | |
| Detached Units Sold | 41 | 40 | 2.50% | |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| - | | | | | | | |
|---------------------|----------|----------|----------|--|--|--|--|
| | Jan 2020 | Jan 2019 | % Change | | | | |
| Active Listings | 372 | 457 | -18.60% | | | | |
| New Listings | 133 | 143 | -6.99% | | | | |
| New Under Contracts | 113 | 112 | 0.89% | | | | |
| New Pendings | 124 | 122 | 1.64% | | | | |
| All Pendings | 118 | 119 | -0.84% | | | | |

Financing (Sold)

| Assumption | 0 |
|--------------|----|
| Cash | 32 |
| Conventional | 26 |
| FHA | 2 |
| Other | 1 |
| Owner | 0 |
| VA | 2 |

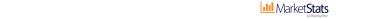
Days on Market (Sold)

| Day's on market (ook | | | | |
|----------------------|----|--|--|--|
| 0 | 0 | | | |
| 1 to 10 | 13 | | | |
| 11 to 20 | 8 | | | |
| 21 to 30 | 3 | | | |
| 31 to 60 | 16 | | | |
| 61 to 90 | 7 | | | |
| 91 to 120 | 5 | | | |
| 121 to 180 | 3 | | | |
| 181 to 360 | 8 | | | |
| 361 to 720 | 0 | | | |
| 721+ | 0 | | | |
| | _ | | | |

Sold Detail Active Detail

| | 2 or | Less BR | ; | 3 BR | 4 or | More BR | All | | Active Listings | |
|----------------------------|-----------|-------------|-----------|-------------|-----------|-------------|------------|-----------|-----------------|-------------|
| Price Ranges | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | MH/Man/Mod | Total | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| \$100K to \$124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 1 | 2 |
| \$125K to \$149,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 5 | 3 |
| \$150K to \$199,999 | 0 | 6 | 0 | 2 | 0 | 0 | 0 | 9 | 10 | 23 |
| \$200K to \$249,999 | 0 | 2 | 6 | 1 | 0 | 0 | 0 | 10 | 26 | 24 |
| \$250K to \$299,999 | 2 | 3 | 1 | 1 | 0 | 0 | 0 | 7 | 24 | 14 |
| \$300K to \$399,999 | 0 | 0 | 3 | 1 | 2 | 0 | 0 | 6 | 38 | 26 |
| \$400K to \$499,999 | 1 | 2 | 6 | 2 | 1 | 0 | 0 | 12 | 51 | 9 |
| \$500K to \$599,999 | 0 | 0 | 9 | 0 | 1 | 0 | 0 | 10 | 24 | 4 |
| \$600K to \$799,999 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 29 | 0 |
| \$800K to \$999,999 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 21 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 13 | 0 |
| Total | 4 | 13 | 30 | 7 | 5 | 0 | 2 | 63 | 243 | 105 |
| Avg Sold Price | \$255,250 | \$242,431 | \$442,321 | \$291,200 | \$671,368 | \$0 | \$119,000 | \$372,722 | | |
| Prev Year - Avg Sold Price | \$192,050 | \$199,988 | \$367,724 | \$394,800 | \$669,000 | \$0 | \$197,500 | \$311,383 | | |
| Avg Sold % Change | 32.91% | 21.22% | 20.29% | -26.24% | 0.35% | 0.00% | -39.75% | 19.70% | | |

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Prev Year - # of Solds