

April 2019

33950, Punta Gorda, FL

Sold Summary

|                            | Apr 2019     | Apr 2018     | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume         | \$41,008,248 | \$30,684,563 | 33.64%   |
| Avg Sold Price             | \$356,593    | \$340,940    | 4.59%    |
| Median Sold Price          | \$276,000    | \$324,500    | -14.95%  |
| Units Sold                 | 115          | 90           | 27.78%   |
| Avg Days on Market         | 91           | 86           | 5.81%    |
| Avg List Price for Solds   | \$373,246    | \$354,476    | 5.30%    |
| Avg SP to OLP Ratio        | 92.0%        | 93.2%        | -1.33%   |
| Ratio of Avg SP to Avg OLP | 91.0%        | 93.1%        | -2.27%   |
| Attached Avg Sold Price    | \$230,545    | \$251,697    | -8.40%   |
| Detached Avg Sold Price    | \$399,098    | \$385,561    | 3.51%    |
| Attached Units Sold        | 29           | 30           | -3.33%   |
| Detached Units Sold        | 86           | 60           | 43.33%   |

- Notes:
- SP = Sold Price
  - OLP = Original List Price
  - LP = List Price (at time of sale)
  - Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|                     | Apr 2019 | Apr 2018 | % Change |
|---------------------|----------|----------|----------|
| Active Listings     | 460      | 363      | 26.72%   |
| New Listings        | 99       | 97       | 2.06%    |
| New Under Contracts | 113      | 102      | 10.78%   |
| New Pending         | 127      | 109      | 16.51%   |
| All Pending         | 137      | 136      | 0.74%    |

Financing (Sold)

|              |    |
|--------------|----|
| Assumption   | 0  |
| Cash         | 68 |
| Conventional | 41 |
| FHA          | 2  |
| Other        | 1  |
| Owner        | 0  |
| VA           | 3  |

Days on Market (Sold)

|            |    |
|------------|----|
| 0          | 3  |
| 1 to 10    | 17 |
| 11 to 20   | 17 |
| 21 to 30   | 9  |
| 31 to 60   | 11 |
| 61 to 90   | 12 |
| 91 to 120  | 13 |
| 121 to 180 | 15 |
| 181 to 360 | 16 |
| 361 to 720 | 2  |
| 721+       | 0  |

Sold Detail

|                            | 2 or Less BR |             | 3 BR      |             | 4 or More BR |             | All        |           | Active Listings |             |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------------|-------------|
| Price Ranges               | SFH/Villa    | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa    | Cnd/Coop/TH | MH/Man/Mod | Total     | SFH/Villa       | Cnd/Coop/TH |
| < \$50,000                 | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$50K to \$99,999          | 0            | 0           | 0         | 0           | 0            | 0           | 1          | 1         | 3               | 1           |
| \$100K to \$124,999        | 1            | 0           | 2         | 0           | 0            | 0           | 0          | 3         | 1               | 1           |
| \$125K to \$149,999        | 0            | 2           | 0         | 0           | 0            | 0           | 0          | 2         | 3               | 2           |
| \$150K to \$199,999        | 5            | 11          | 0         | 2           | 0            | 0           | 3          | 21        | 22              | 27          |
| \$200K to \$249,999        | 7            | 5           | 7         | 1           | 2            | 0           | 0          | 22        | 34              | 16          |
| \$250K to \$299,999        | 2            | 2           | 8         | 2           | 0            | 0           | 0          | 14        | 29              | 23          |
| \$300K to \$399,999        | 3            | 2           | 8         | 0           | 0            | 0           | 0          | 13        | 54              | 28          |
| \$400K to \$499,999        | 0            | 0           | 12        | 1           | 1            | 0           | 0          | 14        | 50              | 15          |
| \$500K to \$599,999        | 0            | 0           | 5         | 0           | 2            | 0           | 0          | 7         | 46              | 2           |
| \$600K to \$799,999        | 0            | 0           | 8         | 1           | 1            | 0           | 0          | 10        | 46              | 0           |
| \$800K to \$999,999        | 0            | 0           | 4         | 0           | 2            | 0           | 0          | 6         | 16              | 0           |
| \$1,000,000+               | 0            | 0           | 1         | 0           | 1            | 0           | 0          | 2         | 9               | 0           |
| Total                      | 18           | 22          | 55        | 7           | 9            | 0           | 4          | 115       | 313             | 115         |
| Avg Sold Price             | \$224,694    | \$204,928   | \$443,586 | \$311,057   | \$588,090    | \$0         | \$146,975  | \$356,593 |                 |             |
| Prev Year - Avg Sold Price | \$197,756    | \$214,210   | \$412,651 | \$339,167   | \$523,750    | \$0         | \$135,667  | \$340,940 |                 |             |
| Avg Sold % Change          | 13.62%       | -4.33%      | 7.50%     | -8.29%      | 12.28%       | 0.00%       | 8.34%      | 4.59%     |                 |             |
| Prev Year - # of Solds     | 5            | 21          | 39        | 9           | 10           | 0           | 6          | 90        |                 |             |

Active Detail