## August 2017

Charlotte County, FL

## Sold Summary

|  | Aug 2017 | Aug 2016 | $\%$ Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 120,647,621$ | $\$ 110,472,926$ | $9.21 \%$ |
| Avg Sold Price | $\$ 242,264$ | $\$ 222,280$ | $8.99 \%$ |
| Median Sold Price | $\$ 200,000$ | $\$ 183,000$ | $9.29 \%$ |
| Units Sold | 498 | 497 | $0.20 \%$ |
| Avg Days on Market | 82 | 76 | $7.89 \%$ |
| Avg List Price for Solds | $\$ 251,086$ | $\$ 231,742$ | $8.35 \%$ |
| Avg SP to OLP Ratio | $94.0 \%$ | $93.8 \%$ | $0.27 \%$ |
| Ratio of Avg SP to Avg OLP | $93.8 \%$ | $92.9 \%$ | $1.02 \%$ |
| Attached Avg Sold Price | $\$ 231,001$ | $\$ 148,764$ | $55.28 \%$ |
| Detached Avg Sold Price | $\$ 244,106$ | $\$ 234,937$ | $3.90 \%$ |
| Attached Units Sold | 70 | 73 | $-4.11 \%$ |
| Detached Units Sold | 428 | 424 | $0.94 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2017 | Aug 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 1,735 | 1,782 | $-2.64 \%$ |
| New Listings | 595 | 559 | $6.44 \%$ |
| New Under Contracts | 584 | 329 | $77.51 \%$ |
| New Pendings | 636 | 597 | $6.53 \%$ |
| All Pendings | 727 | 806 | $-9.80 \%$ |

Financing (Sold)

| Assumption | 12 |
| :--- | :---: |
| Cash | 195 |
| Conventional | 183 |
| FHA | 58 |
| Other | 19 |
| Owner | 0 |
| VA | 31 |

Days on Market (Sold)

| 0 | 21 |
| :--- | :--- |
| 1 to 10 | 90 |
| 11 to 20 | 67 |
| 21 to 30 | 40 |
| 31 to 60 | 72 |
| 61 to 90 | 49 |
| 91 to 120 | 39 |
| 121 to 180 | 65 |
| 181 to 360 | 43 |
| 361 to 720 | 11 |
| $721+$ | 1 |

Active Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 1 | 2 | 0 | 0 | 0 | 0 | 1 | 4 | 0 | 1 |
| \$50K to \$99,999 | 16 | 16 | 10 | 0 | 0 | 0 | 10 | 52 | 17 | 38 |
| \$100K to \$124,999 | 13 | 7 | 8 | 0 | 0 | 0 | 2 | 30 | 28 | 28 |
| \$125K to \$149,999 | 19 | 6 | 21 | 0 | 0 | 0 | 2 | 48 | 63 | 45 |
| \$150K to \$199,999 | 22 | 8 | 73 | 2 | 3 | 0 | 0 | 108 | 169 | 58 |
| \$200K to \$249,999 | 3 | 5 | 63 | 2 | 19 | 0 | 0 | 92 | 234 | 37 |
| \$250K to \$299,999 | 1 | 3 | 42 | 2 | 12 | 1 | 0 | 61 | 200 | 43 |
| \$300K to \$399,999 | 2 | 2 | 28 | 3 | 15 | 1 | 0 | 51 | 235 | 45 |
| \$400K to \$499,999 | 2 | 1 | 14 | 2 | 3 | 0 | 0 | 22 | 123 | 21 |
| \$500K to \$599,999 | 0 | 2 | 5 | 2 | 2 | 0 | 0 | 11 | 69 | 19 |
| \$600K to \$799,999 | 1 | 1 | 4 | 0 | 2 | 0 | 0 | 8 | 68 | 9 |
| \$800K to \$999,999 | 0 | 0 | 3 | 1 | 2 | 0 | 0 | 6 | 35 | 4 |
| \$1,000,000+ | 0 | 0 | 1 | 1 | 3 | 0 | 0 | 5 | 51 | 4 |
| Total | 80 | 53 | 272 | 15 | 61 | 2 | 15 | 498 | 1,292 | 352 |
| Avg Sold Price | \$152,355 | \$171,460 | \$250,227 | \$432,647 | \$375,977 | \$296,500 | \$86,193 | \$242,264 |  |  |
| Prev Year - Avg Sold Price | \$151,317 | \$129,538 | \$249,216 | \$237,500 | \$364,498 | \$0 | \$107,290 | \$222,280 |  |  |
| Avg Sold \% Change | 0.69\% | 32.36\% | 0.41\% | 82.17\% | 3.15\% | 0.00\% | -19.66\% | 8.99\% |  |  |
| Prev Year - \# of Solds | 92 | 60 | 264 | 13 | 49 | 0 | 19 | 497 |  |  |

