## June 2017

Charlotte County, FL

## Sold Summary

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 130,572,347$ | $\$ 124,639,182$ | $4.76 \%$ |
| Avg Sold Price | $\$ 236,116$ | $\$ 214,525$ | $10.06 \%$ |
| Median Sold Price | $\$ 193,000$ | $\$ 178,400$ | $8.18 \%$ |
| Units Sold | 553 | 581 | $-4.82 \%$ |
| Avg Days on Market | 80 | 81 | $-1.23 \%$ |
| Avg List Price for Solds | $\$ 246,865$ | $\$ 223,240$ | $10.58 \%$ |
| Avg SP to OLP Ratio | $92.6 \%$ | $93.6 \%$ | $-1.08 \%$ |
| Ratio of Avg SP to Avg OLP | $91.8 \%$ | $92.9 \%$ | $-1.10 \%$ |
| Attached Avg Sold Price | $\$ 237,550$ | $\$ 185,850$ | $27.82 \%$ |
| Detached Avg Sold Price | $\$ 235,852$ | $\$ 221,127$ | $6.66 \%$ |
| Attached Units Sold | 86 | 103 | $-16.50 \%$ |
| Detached Units Sold | 467 | 476 | $-1.89 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 1,997 | 1,908 | $4.66 \%$ |
| New Listings | 537 | 569 | $-5.62 \%$ |
| New Under Contracts | 575 | 378 | $52.12 \%$ |
| New Pendings | 638 | 652 | $-2.15 \%$ |
| All Pendings | 790 | 860 | $-8.14 \%$ |

Financing (Sold)

| Assumption | 13 |
| :--- | :---: |
| Cash | 228 |
| Conventional | 190 |
| FHA | 55 |
| Other | 33 |
| Owner | 1 |
| VA | 33 |

Days on Market (Sold)

| 0 | 20 |
| :--- | :---: |
| 1 to 10 | 100 |
| 11 to 20 | 54 |
| 21 to 30 | 43 |
| 31 to 60 | 96 |
| 61 to 90 | 72 |
| 91 to 120 | 54 |
| 121 to 180 | 64 |
| 181 to 360 | 34 |
| 361 to 720 | 14 |
| $721+$ | 2 |

## Sold Detail

Active Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 1 | 2 | 0 | 0 | 0 | 0 | 4 | 7 | 0 | 2 |
| \$50K to \$99,999 | 20 | 27 | 6 | 1 | 0 | 0 | 9 | 63 | 31 | 58 |
| \$100K to \$124,999 | 20 | 4 | 8 | 0 | 2 | 0 | 5 | 39 | 32 | 28 |
| \$125K to \$149,999 | 19 | 5 | 26 | 0 | 0 | 0 | 6 | 56 | 80 | 46 |
| \$150K to \$199,999 | 26 | 5 | 83 | 3 | 2 | 0 | 2 | 121 | 204 | 76 |
| \$200K to \$249,999 | 15 | 6 | 59 | 6 | 17 | 0 | 0 | 103 | 261 | 40 |
| \$250K to \$299,999 | 0 | 1 | 38 | 3 | 1 | 0 | 0 | 43 | 223 | 42 |
| \$300K to \$399,999 | 8 | 5 | 31 | 6 | 4 | 2 | 0 | 56 | 250 | 69 |
| \$400K to \$499,999 | 2 | 2 | 22 | 3 | 4 | 0 | 0 | 33 | 129 | 23 |
| \$500K to \$599,999 | 0 | 0 | 12 | 3 | 0 | 0 | 0 | 15 | 79 | 17 |
| \$600K to \$799,999 | 0 | 0 | 9 | 0 | 0 | 0 | 0 | 9 | 82 | 12 |
| \$800K to \$999,999 | 1 | 0 | 3 | 0 | 1 | 0 | 0 | 5 | 40 | 6 |
| \$1,000,000+ | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 3 | 64 | 5 |
| Total | 112 | 57 | 297 | 27 | 32 | 2 | 26 | 553 | 1,475 | 424 |
| Avg Sold Price | \$170,349 | \$144,970 | \$263,877 | \$421,519 | \$319,192 | \$392,500 | \$95,323 | \$236,116 |  |  |
| Prev Year - Avg Sold Price | \$146,940 | \$154,987 | \$237,941 | \$286,188 | \$388,038 | \$185,000 | \$92,933 | \$214,525 |  |  |
| Avg Sold \% Change | 15.93\% | -6.46\% | 10.90\% | 47.29\% | -17.74\% | 112.16\% | 2.57\% | 10.06\% |  |  |
| Prev Year - \# of Solds | 118 | 78 | 269 | 24 | 53 | 1 | 36 | 581 |  |  |

