April 2017
Charlotte County, FL

## Sold Summary

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 123,129,537$ | $\$ 127,621,116$ | $-3.52 \%$ |
| Avg Sold Price | $\$ 223,061$ | $\$ 214,489$ | $4.00 \%$ |
| Median Sold Price | $\$ 179,650$ | $\$ 180,200$ | $-0.31 \%$ |
| Units Sold | 552 | 595 | $-7.23 \%$ |
| Avg Days on Market | 72 | 76 | $-5.26 \%$ |
| Avg List Price for Solds | $\$ 232,364$ | $\$ 223,518$ | $3.96 \%$ |
| Avg SP to OLP Ratio | $93.1 \%$ | $93.2 \%$ | $-0.12 \%$ |
| Ratio of Avg SP to Avg OLP | $92.9 \%$ | $92.7 \%$ | $0.25 \%$ |
| Attached Avg Sold Price | $\$ 196,381$ | $\$ 195,242$ | $0.58 \%$ |
| Detached Avg Sold Price | $\$ 229,108$ | $\$ 219,201$ | $4.52 \%$ |
| Attached Units Sold | 102 | 117 | $-12.82 \%$ |
| Detached Units Sold | 450 | 478 | $-5.86 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 2,272 | 2,160 | $5.19 \%$ |
| New Listings | 616 | 659 | $-6.53 \%$ |
| New Under Contracts | 613 | 461 | $32.97 \%$ |
| New Pendings | 675 | 770 | $-12.34 \%$ |
| All Pendings | 920 | 1,004 | $-8.37 \%$ |

Financing (Sold)

| Assumption | 14 |
| :--- | :---: |
| Cash | 247 |
| Conventional | 196 |
| FHA | 46 |
| Other | 18 |
| Owner | 1 |
| VA | 30 |


| Days on Market (Sold) |
| :--- |
| 0 14 <br> 1 to 10 113 <br> 11 to 20 66 <br> 21 to 30 41 <br> 31 to 60 94 <br> 61 to 90 75 <br> 91 to 120 54 <br> 121 to 180 47 <br> 181 to 360 40 <br> 361 to 720 7 <br> $721+$ 1 |

## Sold Detail

Active Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 1 | 0 | 0 | 0 | 0 | 0 | 4 | 5 | 1 | 4 |
| \$50K to \$99,999 | 17 | 24 | 5 | 0 | 0 | 0 | 19 | 65 | 39 | 61 |
| \$100K to \$124,999 | 22 | 9 | 13 | 0 | 1 | 0 | 8 | 53 | 44 | 23 |
| \$125K to \$149,999 | 24 | 11 | 21 | 1 | 2 | 0 | 3 | 62 | 74 | 38 |
| \$150K to \$199,999 | 19 | 13 | 74 | 8 | 14 | 2 | 6 | 136 | 251 | 75 |
| \$200K to \$249,999 | 7 | 4 | 39 | 3 | 14 | 0 | 2 | 69 | 310 | 48 |
| \$250K to \$299,999 | 2 | 5 | 40 | 3 | 6 | 1 | 0 | 57 | 244 | 37 |
| \$300K to \$399,999 | 2 | 5 | 24 | 4 | 11 | 0 | 0 | 46 | 285 | 72 |
| \$400K to \$499,999 | 1 | 4 | 17 | 1 | 9 | 0 | 0 | 32 | 159 | 28 |
| \$500K to \$599,999 | 0 | 1 | 8 | 2 | 2 | 0 | 0 | 13 | 96 | 18 |
| \$600K to \$799,999 | 0 | 0 | 4 | 0 | 2 | 0 | 0 | 6 | 93 | 17 |
| \$800K to \$999,999 | 1 | 0 | 3 | 1 | 0 | 0 | 0 | 5 | 53 | 8 |
| \$1,000,000+ | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 3 | 73 | 5 |
| Total | 96 | 76 | 250 | 23 | 62 | 3 | 42 | 552 | 1,722 | 434 |
| Avg Sold Price | \$150,269 | \$166,195 | \$261,036 | \$294,352 | \$307, 119 | \$210,000 | \$104,104 | \$223,061 |  |  |
| Prev Year - Avg Sold Price | \$151,385 | \$166,282 | \$238,349 | \$279,223 | \$334,744 | \$0 | \$105,667 | \$214,489 |  |  |
| Avg Sold \% Change | -0.74\% | -0.05\% | 9.52\% | 5.42\% | -8.25\% | 0.00\% | -1.48\% | 4.00\% |  |  |
| Prev Year - \# of Solds | 107 | 87 | 291 | 30 | 47 | 0 | 33 | 595 |  |  |

