## January 2017

Charlotte County, FL

## Sold Summary

|  | Jan 2017 | Jan 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 84,481,261$ | $\$ 73,868,747$ | $14.37 \%$ |
| Avg Sold Price | $\$ 226,491$ | $\$ 208,669$ | $8.54 \%$ |
| Median Sold Price | $\$ 183,000$ | $\$ 169,500$ | $7.96 \%$ |
| Units Sold | 373 | 354 | $5.37 \%$ |
| Avg Days on Market | 63 | 72 | $-12.50 \%$ |
| Avg List Price for Solds | $\$ 236,486$ | $\$ 217,639$ | $8.66 \%$ |
| Avg SP to OLP Ratio | $94.2 \%$ | $94.6 \%$ | $-0.39 \%$ |
| Ratio of Avg SP to Avg OLP | $93.8 \%$ | $94.4 \%$ | $-0.64 \%$ |
| Attached Avg Sold Price | $\$ 199,831$ | $\$ 187,817$ | $6.40 \%$ |
| Detached Avg Sold Price | $\$ 231,806$ | $\$ 214,225$ | $8.21 \%$ |
| Attached Units Sold | 62 | 70 | $-11.43 \%$ |
| Detached Units Sold | 311 | 283 | $9.89 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2017 | Jan 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 2,406 | 2,195 | $9.61 \%$ |
| New Listings | 872 | 811 | $7.52 \%$ |
| New Under Contracts | 626 | 371 | $68.73 \%$ |
| New Pendings | 677 | 586 | $15.53 \%$ |
| All Pendings | 810 | 742 | $9.16 \%$ |

Financing (Sold)

| Assumption | 14 |
| :--- | :---: |
| Cash | 183 |
| Conventional | 119 |
| FHA | 31 |
| Other | 12 |
| Owner | 0 |
| VA | 14 |

Days on Market (Sold)

| 0 | 12 |
| :--- | :--- |
| 1 to 10 | 97 |
| 11 to 20 | 41 |
| 21 to 30 | 35 |
| 31 to 60 | 61 |
| 61 to 90 | 38 |
| 91 to 120 | 29 |
| 121 to 180 | 30 |
| 181 to 360 | 26 |
| 361 to 720 | 3 |
| $721+$ | 1 |

## Sold Detail

Active Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 2 | 5 | 2 | 0 | 0 | 0 | 2 | 11 | 1 | 3 |
| \$50K to \$99,999 | 14 | 15 | 4 | 0 | 0 | 0 | 14 | 47 | 26 | 77 |
| \$100K to \$124,999 | 11 | 2 | 9 | 1 | 0 | 0 | 1 | 24 | 38 | 23 |
| \$125K to \$149,999 | 11 | 6 | 20 | 0 | 2 | 0 | 2 | 41 | 93 | 34 |
| \$150K to \$199,999 | 19 | 9 | 57 | 4 | 5 | 0 | 1 | 95 | 261 | 68 |
| \$200K to \$249,999 | 7 | 2 | 32 | 0 | 5 | 0 | 0 | 46 | 309 | 54 |
| \$250K to \$299,999 | 2 | 2 | 25 | 1 | 5 | 0 | 1 | 36 | 294 | 47 |
| \$300K to \$399,999 | 2 | 4 | 26 | 4 | 7 | 1 | 0 | 44 | 290 | 72 |
| \$400K to \$499,999 | 0 | 3 | 11 | 1 | 0 | 0 | 0 | 15 | 175 | 37 |
| \$500K to \$599,999 | 0 | 0 | 2 | 0 | 2 | 0 | 0 | 4 | 102 | 17 |
| \$600K to \$799,999 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 3 | 92 | 16 |
| \$800K to \$999,999 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 4 | 62 | 6 |
| \$1,000,000+ | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 3 | 86 | 9 |
| Total | 69 | 49 | 193 | 12 | 28 | 1 | 21 | 373 | 1,829 | 463 |
| Avg Sold Price | \$152,693 | \$172,551 | \$262,236 | \$296,208 | \$322,324 | \$380,000 | \$91,400 | \$226,491 |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$88,619 | \$208,669 |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 3.14\% | 8.54\% |  |  |
| Prev Year - \# of Solds | 0 | 0 | 0 | 0 | 0 | 0 | 21 | 354 |  |  |

